

**Performance-Based Contracting for Residential Services  
Provider Preparedness Summit 4 – Recording Transcript  
June 20, 2024**

**1**

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00;00;08;21 - 00;00;09;29

Welcome, everyone, to the

00;00;09;29 - 00;00;13;24

Provider Preparedness  
Summit for Performance-Based Contracts.

00;00;14;03 - 00;00;16;04

This is the last of four sessions

00;00;16;04 - 00;00;19;15

providing details on all proposed  
performance standards

00;00;20;01 - 00;00;23;08

for performance based  
contracting for residential services.

00;00;23;24 - 00;00;26;24

Today's session is scheduled for 2 hours.

00;00;27;05 - 00;00;29;26

The format for today's  
session is an ODP lead

00;00;29;26 - 00;00;33;15

presentation that will allow scheduled  
question and answer breaks.

00;00;34;01 - 00;00;37;22

Participants are encouraged  
to type your questions into the Q&A

00;00;37;29 - 00;00;40;24

at any time during the presentation.

00;00;40;24 - 00;00;44;16

ODP staff will be responding to questions  
submitted through the Q&A.

**Performance-Based Contracting for Residential Services  
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June 20, 2024**

2

00;00;45;03 - 00;00;48;22

Due to the large audience size,  
we will not be opening microphones

00;00;48;29 - 00;00;51;29

during this session.

00;00;52;29 - 00;00;55;02

A copy of the ODP's opening presentation

00;00;55;02 - 00;00;58;17

is available for download using the link  
that was just placed into the chat.

00;00;59;05 - 00;01;03;07

Also in the chat is a link to the course  
where the recordings of the sessions

00;01;03;07 - 00;01;05;02

will be posted.

00;01;05;02 - 00;01;07;26

Today's session will be recorded  
and posted to MyODP

00;01;07;26 - 00;01;10;00

and available after three business days.

00;01;11;16 - 00;01;12;12

Today's ODP

00;01;12;12 - 00;01;15;18

presenters are Deputy Secretary  
Kristin Ahrens.

00;01;16;05 - 00;01;19;26

Jeremy Yale, Director, Bureau of Policy  
and Quality Management,

00;01;20;10 - 00;01;23;28

and Lauren House  
Director, Bureau of Community Services.

00;01;24;22 - 00;01;30;05

I will now turn the session  
over to Deputy Secretary Kristin Ahrens.

00;01;31;01 - 00;01;33;08

Thanks, Karen, and good afternoon,  
everybody.

00;01;33;08 - 00;01;35;10

Thanks for joining us again.

00;01;35;10 - 00;01;38;28

Karen,  
you can go ahead to the first slide here.

00;01;39;10 - 00;01;43;03

So today, a couple of things.

00;01;43;03 - 00;01;45;10

I just want to update everyone.

00;01;45;10 - 00;01;51;16

We are the team  
at ODP is very immersed in analysis

00;01;51;16 - 00;01;55;27

and then considering revisions  
from the public comment.

00;01;55;27 - 00;01;59;04

As I shared,  
I think the last either session or two

00;01;59;14 - 00;02;01;28

and we did get a high volume.

00;02;01;28 - 00;02;05;18

We've got a good team assembled  
to be sort of cataloging those and

00;02;06;10 - 00;02;09;09

analyzing those and then working on

00;02;09;09 - 00;02;12;21

revisions

that we'll make in relation to that.

00;02;13;13 - 00;02;19;00

I do want to say that at the end of  
the session today,

00;02;19;00 - 00;02;22;24

after we go through our three topic areas  
and the measures for competitive

00;02;22;24 - 00;02;27;04

integrated employment, community inclusion  
and use of remote support technology,

00;02;27;04 - 00;02;28;18

we do have some poll questions

00;02;28;18 - 00;02;32;29

that we're going to put up that  
I think will help us both in planning

00;02;32;29 - 00;02;37;09

for provider support, ongoing provider  
support for implementation

00;02;37;21 - 00;02;41;16

of performance based contracting,  
but also I think to

00;02;41;18 - 00;02;47;00

give us some kind of immediate feedback  
in terms of planning for implementation

00;02;47;19 - 00;02;49;17

based on some things that we're thinking

00;02;49;17 - 00;02;53;09

about from revisions  
in terms of public comment.

00;02;53;09 - 00;02;55;19  
So please stay till the end.

00;02;55;19 - 00;02;59;23  
We we've got  
looks like 455 of you on here today.

00;02;59;24 - 00;03;03;04  
I think these sessions we've had anywhere  
from five

00;03;03;04 - 00;03;06;25  
to close to 700 individuals on here.

00;03;06;25 - 00;03;09;03  
So I think we have an opportunity to get

00;03;09;03 - 00;03;12;25  
some pretty immediate feedback from you  
and we are certainly going to take that.

00;03;12;27 - 00;03;13;21  
We want to make sure

00;03;13;21 - 00;03;17;22  
that we're putting in place,  
you know, supportive sessions like this.

00;03;18;02 - 00;03;21;20  
Get your feedback to make sure  
that we're kind of hitting the mark

00;03;21;20 - 00;03;25;21  
in terms of what you need to  
to move forward with implementation.

00;03;26;21 - 00;03;27;12  
All right.

00;03;27;12 - 00;03;30;15

So you can go ahead to the first slide.

00;03;30;18 - 00;03;32;15

See, we're going to same thing

00;03;32;15 - 00;03;36;13

for those of you who have been on these,  
which I hope is most or all of you,

00;03;36;23 - 00;03;41;05

we've got quite a few people from ODP  
on this session.

00;03;41;05 - 00;03;46;01

So as you are putting things into the Q&A,  
you can put them in the entire time.

00;03;46;12 - 00;03;50;28

We'll plug away,  
you know, under some of those in the Q&A

00;03;51;01 - 00;03;54;24

section will also be stopping  
frequently to make sure

00;03;54;24 - 00;03;57;23

that, you know, we can kind of get to

00;03;57;27 - 00;03;59;29

the questions that you have.

00;03;59;29 - 00;04;04;09

I will remind you that everything  
that we are covering today is based on

00;04;04;09 - 00;04;07;29

what was proposed that you responded  
to in terms of the public comment.

00;04;08;12 - 00;04;10;26

That is what we are presenting today.

00;04;10;26 - 00;04;14;26

And again, going through all of that comment, we are making some revisions.

00;04;14;26 - 00;04;17;00

We will be making some revisions.

00;04;17;00 - 00;04;20;25

What we're presenting is still based on on all of those proposals.

00;04;20;25 - 00;04;26;02

So, you know, fire away in terms those questions have been really helpful

00;04;26;03 - 00;04;31;28

for us in thinking about revisions and where we need to make sure we're sort of

00;04;33;05 - 00;04;34;26

adding additional clarity on

00;04;34;26 - 00;04;38;20

the self-assessment tool or data dictionary or anything like that.

00;04;38;20 - 00;04;43;12

So please feel free to use that as we go and we'll try to get to as many questions

00;04;43;12 - 00;04;44;06

as possible.

00;04;44;06 - 00;04;47;07

I think

00;04;47;07 - 00;04;52;15

I actually want to go through I think we we missed the slide here, Karen.

00;04;52;15 - 00;04;55;11

This is not your this is not your fault.

00;04;55;11 - 00;04;57;28

I think we added this very last minute.

00;04;57;28 - 00;05;00;22

I do want to just clarify.

00;05;00;22 - 00;05;01;09

We're talking

00;05;01;09 - 00;05;05;15

about competitive integrated employment  
before we get to assistive tech versus

00;05;05;25 - 00;05;11;10

remote supports in terms of definitions,  
competitive, integrated employment,

00;05;11;10 - 00;05;14;28

I think we probably all got  
a pretty good handle on what that is.

00;05;14;28 - 00;05;18;21

I'll still go through that,  
but we get a lot of questions about what

00;05;18;21 - 00;05;19;18

working age is.

00;05;19;18 - 00;05;23;25

So working age is 18 to 64 years old.

00;05;23;25 - 00;05;27;07

That is the definition  
that we use across the Commonwealth

00;05;27;20 - 00;05;29;22

in terms of employment first.

00;05;29;22 - 00;05;31;05

So that is the definition.



00;05;31;05 - 00;05;34;28

When ODP is talking about competitive integrated employment,

00;05;34;28 - 00;05;38;11

working age,  
we are talking about 18 to 64 year olds.

00;05;38;17 - 00;05;41;11

The data that we present is

00;05;41;11 - 00;05;45;06

almost always pulled for 18 to 64 year olds.

00;05;45;17 - 00;05;49;09

And just a general reminder  
about what competitive integrated

00;05;49;09 - 00;05;52;29

employment  
is competitive, integrated employment

00;05;52;29 - 00;05;56;07

means a person with a disability  
is earning minimum wage or higher.

00;05;56;20 - 00;06;00;17

They're paid at at least the same rate  
as people doing the same work.

00;06;00;17 - 00;06;03;23

People out disabilities who are doing  
the same work, who have similar training

00;06;03;23 - 00;06;07;21

experience, they are eligible  
for the same kind of benefits

00;06;07;21 - 00;06;12;07

that other employees  
at that business are eligible for.

00;06;12;21 - 00;06;16;03  
They're employed in a setting  
where they are interacting with people

00;06;16;03 - 00;06;21;02  
who do not have disabilities  
and they are presented opportunities

00;06;21;02 - 00;06;23;14  
for advancement  
that are similar to employees

00;06;23;14 - 00;06;27;18  
who are also not individuals  
with disabilities

00;06;27;18 - 00;06;30;15  
who have similar positions  
in those organizations.

00;06;30;15 - 00;06;34;10  
So again,  
those are pretty standard definitions.

00;06;34;10 - 00;06;38;10  
We publish those  
when we publish our employment reports

00;06;38;10 - 00;06;42;21  
that are in the Employment  
First Oversight Commission report.

00;06;43;00 - 00;06;45;28  
So that's pretty standard in PA  
and that is what we are

00;06;45;28 - 00;06;49;08  
operating on when we're talking  
about competitive integrated employment.

00;06;49;24 - 00;06;52;17  
I'm going to turn the definition

00;06;52;17 - 00;06;55;20  
is for AT and remote supports to Jeremy

00;06;55;20 - 00;06;59;21  
and then we'll jump into the competitive  
integrated employment measures.

00;07;01;10 - 00;07;02;25  
Okay.

00;07;02;25 - 00;07;05;25  
Thank you, Kristin, and good afternoon, everyone.

00;07;06;09 - 00;07;08;26  
We could go to the next slide. Karen.

00;07;08;26 - 00;07;11;19  
So as as we've done in the past

00;07;11;19 - 00;07;17;19  
summit sessions, we've attempted  
to define terms that will have an impact

00;07;17;19 - 00;07;20;28  
on our shared work  
with performance based contracting.

00;07;21;15 - 00;07;25;20  
We think that there is still  
some opportunities for education

00;07;25;20 - 00;07;27;04  
and clarification

00;07;27;04 - 00;07;31;19  
when we look at the differentiation  
between assistive technology and

00;07;31;19 - 00;07;35;08  
and what that entails versus  
remote supports,

00;07;35;08 - 00;07;38;08  
and all of that is included  
with that service.

00;07;38;19 - 00;07;43;06  
So as a refresher, assistive technology,

00;07;43;06 - 00;07;47;17  
as we know, is built into the 1915  
C waivers.

00;07;47;17 - 00;07;50;26  
It is a medicaid service and it really is

00;07;50;26 - 00;07;53;26  
designed to enable individuals to use

00;07;54;01 - 00;07;58;28  
low tech like picture boards  
or smart and electronic devices

00;07;59;06 - 00;08;02;26  
that really work to increase  
a person's independence

00;08;03;05 - 00;08;08;15  
and ultimately reduce their reliance  
on paid or natural caregivers.

00;08;10;07 - 00;08;13;07  
we've included some examples here,

00;08;13;25 - 00;08;16;23  
things like safety sensors  
that turn on and off

00;08;16;23 - 00;08;21;12

or turn off stoves and monitor,  
monitor water temperature

00;08;21;27 - 00;08;24;15  
devices that remind individuals

00;08;24;15 - 00;08;27;15  
of appointments or medication times,

00;08;28;05 - 00;08;30;20  
and that applications on tablets

00;08;30;20 - 00;08;34;27  
or smartphones  
that that people already own.

00;08;35;22 - 00;08;40;12  
It's important to note here  
that assistive technology is not currently

00;08;40;12 - 00;08;44;27  
included as a performance area  
or there are no standards

00;08;45;04 - 00;08;48;27  
related to assistive technology  
included in the performance

00;08;48;27 - 00;08;51;27  
based contracting measures.

00;08;52;21 - 00;08;55;21  
So in contrast,  
we'll go to the next slide.

00;08;57;18 - 00;08;59;02  
Remote support

00;08;59;02 - 00;09;04;08  
is really the area that where  
we're concentrating and focusing in on

00;09;05;05 - 00;09;09;16  
as Deputy Secretary  
Ahrens has said in the past,

00;09;09;24 - 00;09;14;24  
we know that remote supports  
will have a role to play

00;09;15;04 - 00;09;18;21  
in addressing  
some of the staffing needs that

00;09;18;21 - 00;09;21;21  
we have within within the field.

00;09;22;05 - 00;09;25;20  
So again, as a refresher,  
Medicaid support,

00;09;25;20 - 00;09;29;04  
remote supports are a medicaid service  
that combined both technology

00;09;29;20 - 00;09;32;26  
and direct care  
to support individuals with disabilities.

00;09;34;10 - 00;09;36;24  
It at its core,

00;09;36;24 - 00;09;40;03  
remote supports are using two way  
communication

00;09;40;24 - 00;09;46;09  
that is in real time,  
and it includes cameras and microphones

00;09;46;10 - 00;09;49;10  
and sensors  
and other integrated technology

00;09;49;14 - 00;09;52;14  
that allow a person, a caregiver,

00;09;52;14 - 00;09;56;05  
that is trained to support an individual

00;09;56;16 - 00;09;59;11  
that's outside, to monitor  
and respond to any

00;09;59;11 - 00;10;04;25  
safety needs or really  
any other needs that that person may

00;10;04;25 - 00;10;07;27  
have as they navigate their home  
and their community.

00;10;09;17 - 00;10;13;20  
And then remote supports  
make it possible for direct

00;10;14;04 - 00;10;17;23  
care staff to provide care again  
from a remote location

00;10;18;03 - 00;10;21;10  
supporting that person's needs around  
greater

00;10;21;10 - 00;10;24;10  
independence.

00;10;24;16 - 00;10;25;10  
Okay,

00;10;25;10 - 00;10;28;10  
I think we could probably go  
to the next slide

00;10;28;22 - 00;10;31;22  
and get started with employment.

00;10;33;07 - 00;10;34;10

Thanks, Jeremy.

00;10;34;10 - 00;10;35;08

All right.

00;10;35;08 - 00;10;39;14

So competitive integrated employment  
is the first of the three measures

00;10;39;14 - 00;10;45;14

we'll talk about today and in this case,  
the definition of the standard

00;10;45;14 - 00;10;50;09

is demonstrated support of individuals  
in residential services

00;10;50;09 - 00;10;53;27

to seek and obtain  
competitive integrated employment.

00;10;54;09 - 00;10;58;13

We have three measures  
that are related here distinctions

00;10;58;13 - 00;11;04;00

between select and clinically enhanced  
and are primary providers.

00;11;04;00 - 00;11;07;13

So in the case of primary

00;11;07;13 - 00;11;11;12

providers, we are looking for basically

00;11;11;12 - 00;11;13;08

do you have a plan  
and are you demonstrating?

00;11;13;08 - 00;11;16;29



You demonstrate to us that you support competitive integrated employment

00;11;17;12 - 00;11;20;02  
for select and clinically enhanced.

00;11;20;02 - 00;11;23;02  
We've obviously set some benchmarks there.

00;11;23;09 - 00;11;27;11  
So go ahead to the next slide and we'll kind of jump into this here.

00;11;28;01 - 00;11;30;21  
So one of the things we wanted to share

00;11;30;21 - 00;11;34;16  
with all of you is some of the data that we have

00;11;34;16 - 00;11;39;24  
when we look at competitive integrated employment in residential services.

00;11;39;24 - 00;11;44;23  
And this is an area that we have gotten a significant amount of comment

00;11;44;23 - 00;11;48;27  
on primarily, you know, concern that this is not,

00;11;48;27 - 00;11;52;13  
you know, the responsibility of residential providers,

00;11;52;24 - 00;11;57;08  
that there are too many variables, that residential providers

00;11;57;10 - 00;12;00;19

that are outside of residential providers control

00;12;00;28 - 00;12;05;25  
in terms of ensuring  
people have access to

00;12;05;25 - 00;12;09;27  
seeking or working in competitive  
integrated employment.

00;12;10;06 - 00;12;12;17  
So definitely a high volume there.

00;12;12;17 - 00;12;17;12  
And I think most of  
you have probably heard me many times now

00;12;17;22 - 00;12;23;16  
reminding all of us that we are  
an employment first state as of 2018.

00;12;23;19 - 00;12;27;11  
Is the law in the Commonwealth  
that the first consideration

00;12;27;11 - 00;12;31;07  
for the use of public funds  
related to individuals

00;12;31;07 - 00;12;34;14  
with disabilities should be competitive,  
integrated employment.

00;12;34;14 - 00;12;37;21  
And so to the extent  
that we can figure out

00;12;38;01 - 00;12;42;10  
how to really make sure  
that people have access, you know, we are

00;12;42;10 - 00;12;47;02

we are trying to do that here with some  
really starting to think about outcomes.

00;12;47;02 - 00;12;50;13

What instead of, you know,  
all of the sort of procedural things

00;12;50;25 - 00;12;54;16

and typical,  
you know, pay for pay for quantity

00;12;54;16 - 00;12;56;00

in terms of residential,

00;12;56;00 - 00;13;01;01

this is one of those areas  
where, you know, we know employment

00;13;01;01 - 00;13;05;00

is one of the the clearest and best ways

00;13;05;00 - 00;13;08;10

that people really can be integrated  
into community settings.

00;13;09;17 - 00;13;10;15

And hence

00;13;10;15 - 00;13;13;29

it being part of performance based  
contracting for residential.

00;13;14;10 - 00;13;17;27

And, you know, you can expect  
it will also be when we move supports

00;13;17;27 - 00;13;22;06

coordination into performance  
based contracting.

00;13;22;06 - 00;13;24;24

It will also live there.

00;13;24;24 - 00;13;27;07

So we've got,

00;13;27;07 - 00;13;31;01

you know, one of the  
things that I thought would be helpful

00;13;31;04 - 00;13;35;03

for all of you  
to see is in residential services, kind of

00;13;35;03 - 00;13;38;28

what is performance related to competitive  
integrated employment look like.

00;13;38;28 - 00;13;40;25

And I'll tell you, it looks decent.

00;13;40;25 - 00;13;43;25

It looks pretty good relative to

00;13;43;27 - 00;13;46;27

the entire system.

00;13;46;27 - 00;13;47;20

Residential.

00;13;47;20 - 00;13;51;15

You'll see in a second  
it does outperform non

00;13;51;16 - 00;13;55;14

residential in terms  
of a competitive integrated employment

00;13;55;25 - 00;14;00;15

percentage of the people employed,  
and that's across acuity levels.

00;14;00;16 - 00;14;03;11

It either is the same or outperform.

00;14;03;11 - 00;14;04;14

So we'll get into that.

00;14;04;14 - 00;14;07;21

But just to give a sense of the spread of

00;14;07;21 - 00;14;11;13

how providers perform,  
so this is number of provider agencies.

00;14;11;13 - 00;14;15;23

So we have 153 residential providers

00;14;16;03 - 00;14;20;01

who have no one in competitive  
integrated employment.

00;14;20;01 - 00;14;22;10

Obviously of massive concern.

00;14;22;10 - 00;14;27;21

We have 20 providers  
who have individuals

00;14;27;21 - 00;14;33;00

between one and 5% of those individuals  
have competitive integrated employment.

00;14;33;00 - 00;14;36;05

And I'll say now remember

00;14;36;06 - 00;14;40;18

our statewide percentage for competitive  
integrated employment of working age

00;14;40;18 - 00;14;46;02

adults who are known to ODP is 18, almost 19%.

00;14;46;04 - 00;14;51;05

So we've got some very significantly underperforming providers here.

00;14;51;24 - 00;14;56;25

We've got 64 residential providers who have between six and 10%,

00;14;57;11 - 00;15;00;02

46 between 11 and 15,

00;15;00;02 - 00;15;03;16

28, between 16 and 20%.

00;15;03;16 - 00;15;09;01

And then we've got 21% that are exceeding that statewide outside 21 providers

00;15;09;06 - 00;15;12;12

exceeding that statewide average for employment.

00;15;13;00 - 00;15;13;09

All right.

00;15;13;09 - 00;15;16;09

So gives you kind of some of the distribution here.

00;15;16;10 - 00;15;17;20

All right. Next slide,

00;15;18;29 - 00;15;19;14

All right.

00;15;19;14 - 00;15;22;28

So this slide is really important, I think, for context

00;15;22;28 - 00;15;28;01

for residential providers and this slide and we've dropped some of the key

00;15;28;02 - 00;15;33;01

here, the darker color is performance  
in residential services.

00;15;33;15 - 00;15;35;27

You can ignore the needs no needs group  
assigned.

00;15;35;27 - 00;15;39;09

That's very few people  
that fall into that.

00;15;39;09 - 00;15;43;09

So the important part here is needs Group  
one through needs Group four

00;15;43;20 - 00;15;48;24

and you can see that  
the rest in residential services,

00;15;48;24 - 00;15;53;00

we actually, you know, are performing  
the same as Nonresidential

00;15;53;00 - 00;15;57;04

four needs Group one,  
you know, encouraging underneath group

00;15;57;04 - 00;15;59;10

four side we actually are outperforming

00;15;59;10 - 00;16;02;12

residential outperforms  
nonresidential services.

00;16;02;17 - 00;16;06;28

But you can also see here  
there is a 30% difference

00;16;07;10 - 00;16;12;11

between competitive integrated employment  
rates, between needs group one and needs

00;16;12;11 - 00;16;15;28

Group four

and so this is really important is why

00;16;15;28 - 00;16;20;10

we set the benchmarks

that we did in performance based contracts

00;16;20;11 - 00;16;23;26

and therefore based on acuity.

00;16;24;08 - 00;16;28;03

So, you know, our obviously

00;16;28;09 - 00;16;32;14

the onus is on all of us

to make sure that regardless of acuity,

00;16;32;23 - 00;16;37;07

people, you know, are in environments

that are very pro employment,

00;16;37;17 - 00;16;42;02

that we have, you know,

opportunities to be talking with people,

00;16;42;02 - 00;16;46;02

making sure they understand that

they do not need to lose their benefits

00;16;46;21 - 00;16;51;10

if they want to work,

that, you know, the support is available

00;16;51;10 - 00;16;54;29

in terms of transportation,

the support is available to help people,

00;16;55;08 - 00;16;59;04

you know, make sure

if there's a specific attire



00;16;59;04 - 00;17;01;17  
that they have to be wearing  
while they're on the job,

00;17;01;17 - 00;17;05;07  
that they've got that sounding board  
when they come home to be,

00;17;05;07 - 00;17;08;12  
you know, kind of debriefing on things  
that happened at work.

00;17;09;09 - 00;17;12;24  
Well, I haven't heard of  
that is we have set up environments

00;17;12;24 - 00;17;14;01  
that are supportive of that.

00;17;14;01 - 00;17;19;27  
But I think this one  
very much kind of tells the tale for why

00;17;19;27 - 00;17;25;06  
the distinction and some of why,  
you know, why this is such an important

00;17;25;06 - 00;17;28;06  
outcome to include in performance  
based contracting.

00;17;28;07 - 00;17;29;06  
All right. Next slide.

00;17;30;05 - 00;17;30;23  
All right.

00;17;30;23 - 00;17;35;21  
So in this one, this is the  
if you recall,

00;17;35;21 - 00;17;40;16  
the measure that we have here  
is for select and clinically enhanced.

00;17;40;16 - 00;17;44;20  
We've got the performance  
target set at 19%, 4% competitive,

00;17;44;20 - 00;17;46;10  
integrated employment.

00;17;46;10 - 00;17;49;29  
And or they're also receiving support.

00;17;49;29 - 00;17;53;11  
So somebody has expressed  
they want to work, they're not working,

00;17;53;23 - 00;17;58;18  
but they have benefits counseling or  
they have job development or job coaching.

00;17;58;18 - 00;18;01;05  
So we want to get to see the  
the full picture.

00;18;01;05 - 00;18;05;00  
The benchmarks we set, you know, are near.

00;18;05;01 - 00;18;09;03  
Just those are very much mostly  
just considering competitive integrated

00;18;09;03 - 00;18;09;14  
employment.

00;18;09;14 - 00;18;12;26  
We did not really even account for this  
to be sort of general.

00;18;12;26 - 00;18;17;08

So we know that this item is of great concern to residential providers.

00;18;17;08 - 00;18;22;04  
So we added some data here.

00;18;22;04 - 00;18;25;14  
So you have a sense we've got in residential services,

00;18;25;24 - 00;18;31;09  
you didn't add to that 36% of people working on average.

00;18;31;09 - 00;18;35;28  
We've got, you know, 10% of individuals are also receiving some kind of employment

00;18;35;28 - 00;18;37;10  
related service needs.

00;18;37;10 - 00;18;40;29  
Group two 6% again, So here is where residential and residential

00;18;41;15 - 00;18;44;01  
we are outperforming non residential in terms of people

00;18;44;01 - 00;18;47;15  
having access to supported employment services.

00;18;47;15 - 00;18;49;15  
So go up to needs Group four.

00;18;49;15 - 00;18;53;28  
We've got 3% of people, so we have 6% of individuals working

00;18;54;04 - 00;18;57;13

another 3% of them  
who aren't working are seeking work

00;18;57;13 - 00;19;00;15  
and have some support to do that  
through. ODP

00;19;00;17 - 00;19;04;17  
So another kind of important number  
in terms of context here.

00;19;05;02 - 00;19;05;28  
All right, next one.

00;19;09;10 - 00;19;12;12  
So and I think I've kind of gone through,

00;19;12;12 - 00;19;14;05  
I probably don't  
need to spend much time here,

00;19;14;05 - 00;19;18;25  
but this is one of the things  
that we want to make sure that we are

00;19;18;25 - 00;19;25;27  
doing throughout residential services  
is being aware of who is working,

00;19;25;27 - 00;19;31;21  
who's seeking work, who do we need to be  
supporting in ways around employment.

00;19;32;01 - 00;19;35;16  
So this is we will be collecting,

00;19;35;16 - 00;19;39;04  
we want obviously we have these data,

00;19;39;28 - 00;19;44;14  
but we also want to know  
that you, as residential providers,

00;19;44;14 - 00;19;50;02  
have good awareness and tracking  
internally for who is working,

00;19;50;07 - 00;19;54;27  
who is seeking work  
that needs some support around that

00;19;54;27 - 00;19;58;01  
and that you are making sure  
that they are getting that,

00;19;58;01 - 00;20;02;11  
that you've got that kind of culture,  
that supportive culture related to work,

00;20;02;11 - 00;20;06;24  
but that you know your own numbers related  
to competitive, integrated employment.

00;20;07;05 - 00;20;07;29  
All right. Next slide.

00;20;09;11 - 00;20;11;27  
We'll be collecting that through that  
provider survey.

00;20;11;27 - 00;20;14;00  
That'll be out in July.

00;20;14;00 - 00;20;16;27  
Same thing we want to know,  
what is your plan?

00;20;16;27 - 00;20;19;07  
We all it is an employment first date.

00;20;19;07 - 00;20;22;19  
We all have responsibilities  
related to employment.

00;20;23;03 - 00;20;25;12

What is the residential?

00;20;25;12 - 00;20;30;02

As a residential provider,  
what is your plan for improving

00;20;30;02 - 00;20;35;01

competitive integrated employment  
for the individuals that you support?

00;20;35;14 - 00;20;38;27

So at a minimum,  
you know, we would be looking for

00;20;38;28 - 00;20;42;26

pretty typical action  
and your, you know, your

00;20;43;02 - 00;20;46;02

your plan,  
which is what kind of action items

00;20;46;23 - 00;20;49;09

do you have targets that you have set?

00;20;49;09 - 00;20;52;06

Have you done that by acuity?  
Who's responsible?

00;20;52;06 - 00;20;55;26

What are the dates that you think that  
you're going to be able to achieve these

00;20;55;28 - 00;20;58;09

each of these action items?

00;20;58;09 - 00;21;01;11

When will you be able to achieve those By

00;21;01;23 - 00;21;05;18

the the other thing  
that we is an important connection here

00;21;05;20 - 00;21;10;17  
is that we

00;21;10;17 - 00;21;14;18  
the SCs their monitoring tool includes

00;21;14;18 - 00;21;18;00  
a number of questions  
related to employment.

00;21;18;29 - 00;21;22;04  
And so part of  
what's going to be really important here

00;21;22;09 - 00;21;28;00  
going forward, more important than it is  
today is that there is a solid structure

00;21;28;00 - 00;21;32;27  
in communication between providers  
and supports coordinators to make sure

00;21;33;06 - 00;21;37;24  
that we have timely and accurate data

00;21;39;00 - 00;21;42;07  
related to individuals employment.

00;21;42;23 - 00;21;45;24  
So one of the other things  
that we want to see

00;21;46;07 - 00;21;51;24  
a description from residential providers  
saying, you know, this is this is our sort

00;21;51;24 - 00;21;55;26  
of systematic way of making sure  
that supports coordinators have this.

00;21;57;21 - 00;21;58;16

All right.

00;21;58;16 - 00;22;01;18

Next slide.

00;22;02;12 - 00;22;02;25

All right.

00;22;02;25 - 00;22;03;29

Do you have audio?

00;22;03;29 - 00;22;06;25

It sounds like I have

I don't have good Internet.

00;22;06;25 - 00;22;08;17

No matter what I do today.

00;22;08;17 - 00;22;09;20

You take care of you.

00;22;09;20 - 00;22;12;14

I think it's good idea

to keep your video off.

00;22;12;14 - 00;22;15;01

Yeah, I'll I'll I'll go. No video today.

00;22;16;03 - 00;22;16;14

All right.

00;22;16;14 - 00;22;19;20

So the last one here store.

00;22;19;21 - 00;22;22;23

This applies

only to select and clinically enhanced.

00;22;22;23 - 00;22;24;25

We did set benchmarks.



00;22;24;25 - 00;22;30;05

You know, if we've got providers  
that are considered to meet

00;22;30;05 - 00;22;31;24

higher standards

00;22;31;24 - 00;22;35;26

that are receiving enhanced payments,  
we expect that they're at least meeting

00;22;36;10 - 00;22;38;29

the statewide average

00;22;38;29 - 00;22;42;02

in terms of competitive,  
integrated employment.

00;22;42;02 - 00;22;44;20

And that's really  
where these numbers came from.

00;22;44;20 - 00;22;50;08

If you were really clued in  
to the numbers in the last slides,

00;22;50;08 - 00;22;54;20

you can see that we've been pretty  
generous here in terms of setting these.

00;22;54;20 - 00;23;00;14

If you add in the data related to  
supportive

00;23;00;14 - 00;23;04;02

services, these are actually below  
the statewide averages.

00;23;04;02 - 00;23;07;04

So again, we've tried to be pretty

00;23;07;04 - 00;23;10;27  
generous here in terms  
of where we set the target,

00;23;10;27 - 00;23;14;19  
but we do have at this point  
proposed that select

00;23;14;19 - 00;23;18;12  
and clinically enhanced  
would have to meet or exceed 19%

00;23;18;24 - 00;23;22;15  
employment, either competitive,  
have integrated employment

00;23;23;12 - 00;23;26;19  
or the person is or  
people are seeking employment

00;23;26;19 - 00;23;28;15  
and using some kind of service for needs.

00;23;28;15 - 00;23;31;19  
Group one and two and four percent

00;23;31;19 - 00;23;35;14  
or greater, they're either employed  
or using an employment service for needs.

00;23;35;14 - 00;23;37;17  
Group three and higher.

00;23;37;17 - 00;23;40;01  
The way that we'll be looking at this,

00;23;40;01 - 00;23;43;24  
we have ODP has data

00;23;43;24 - 00;23;47;10  
through our employment dashboard  
and through HCSIS.

00;23;47;23 - 00;23;50;21

We also have so we have both

00;23;50;21 - 00;23;53;21

the employment data,  
we also have employment service data.

00;23;53;23 - 00;23;56;15

We have data sharing

00;23;56;15 - 00;23;59;22

that we a data  
sharing agreement with OVR

00;23;59;22 - 00;24;04;10

so that we can also take a look at  
who is receiving services through OVR.

00;24;04;23 - 00;24;08;01

So data sources on this one

00;24;08;07 - 00;24;12;06

are going to be HCSIS, claims data  
supports, coordination,

00;24;12;06 - 00;24;16;00

monitoring tool  
and OVR data through CWDS.

00;24;16;08 - 00;24;22;00

Yes, this is ultimately a measure  
that will be included in pay

00;24;22;00 - 00;24;27;26

for performance in terms of,  
you know, setting settings and benchmarks

00;24;27;28 - 00;24;31;27

related to percentages of people  
being employed

00;24;32;11 - 00;24;36;17

and having some financial compensation  
or incentives for them.

00;24;38;10 - 00;24;38;28

All right.

00;24;38;28 - 00;24;42;07

Next one, I think it's probably  
Q&A time here.

00;24;43;16 - 00;24;47;09

So Jeremy or Lauren,

00;24;47;19 - 00;24;50;19

you've got some  
that you've pulled out already.

00;24;56;02 - 00;24;56;10

You know,

00;24;56;10 - 00;24;59;11

I could start with a general question, Kristin.

00;24;59;11 - 00;25;03;20

You know, I think that this is probably  
on a lot of people's minds,

00;25;04;03 - 00;25;09;12

As you mentioned at the top of  
of of our discussion this afternoon,

00;25;09;24 - 00;25;13;27

that we're the Office of  
Developmental Programs is is incorporating

00;25;13;27 - 00;25;19;27

and still taking a critical look at the

00;25;21;02 - 00;25;23;03

public comments that have come in.

00;25;23;03 - 00;25;26;22

There is a question around  
if there's a delay

00;25;26;22 - 00;25;29;23

to any timelines,  
when will the field be notified?

00;25;30;04 - 00;25;35;09

You know, we can tie this back into our

00;25;35;10 - 00;25;38;10

our timeline of submitting in July.

00;25;38;15 - 00;25;41;05

It is anticipated that the office  
Developmental Programs

00;25;41;05 - 00;25;44;28

will be submitting our waiver applications  
to CMS in July.

00;25;45;05 - 00;25;48;25

And at that point  
we will be communicating with the field.

00;25;49;12 - 00;25;54;14

All of those impacted changes to  
the materials that we're reviewing today

00;25;54;26 - 00;25;59;05

versus  
what has changed from public comment.

00;26;05;21 - 00;26;07;06

So to sort of

00;26;07;06 - 00;26;12;18

similar questions, the first one is  
does the person who's identified

00;26;12;18 - 00;26;18;17

as working, does it does it matter  
how many hours that person is working?

00;26;18;27 - 00;26;22;17

So it could be a person  
who's working as few as 8 hours

00;26;22;26 - 00;26;27;08

up to folks who are pretty close to,  
full time employment.

00;26;27;19 - 00;26;32;06

And we did not apply a number of hours  
threshold

00;26;32;06 - 00;26;35;24

essentially to meet the proposed  
performance measures.

00;26;36;07 - 00;26;39;08

And similarly,  
there was another question around

00;26;39;21 - 00;26;45;20

how long does  
a person need to be employed in order to

00;26;45;20 - 00;26;51;14

be considered, you know, in terms of the  
working population for that provider?

00;26;51;22 - 00;26;56;25

Again, we did not establish  
any sort of threshold in terms of

00;26;56;25 - 00;26;59;25

length of employment to have those folks

00;26;59;28 - 00;27;03;02

counted for residential providers.

00;27;13;06 - 00;27;13;14

All right.

00;27;13;14 - 00;27;17;26

There's a number of questions here  
related to sort of this,

00;27;17;28 - 00;27;24;03

concerns about choice,  
concerns about well, there.

00;27;24;04 - 00;27;27;25

And the concrete question  
is the denominator

00;27;27;25 - 00;27;32;04

that we're working with just people  
who have expressed an in employment.

00;27;32;20 - 00;27;37;04

So a couple of things here on this.

00;27;37;07 - 00;27;40;22

One, we've got 18%

00;27;40;27 - 00;27;46;25

employment  
of working age adults with disabilities.

00;27;47;07 - 00;27;49;25

We are

00;27;49;25 - 00;27;53;29

but smack dab in the middle  
in terms of other states

00;27;53;29 - 00;27;57;05

and other state systems  
in terms of employment.

00;27;57;21 - 00;28;02;20

Certainly when you talk with adults  
with disabilities,

00;28;02;20 - 00;28;06;21

there are many more adults who expressed  
an interest in employment, particularly

00;28;06;21 - 00;28;10;20

if they understand  
that they will always make more money

00;28;10;20 - 00;28;14;06

working than not working.

00;28;14;07 - 00;28;16;16

And it is a matter of getting

00;28;16;16 - 00;28;19;23

in good benefits, counseling,  
kind of understanding how to manage that.

00;28;19;23 - 00;28;24;02

There is a question in here  
related to that too, or a comment

00;28;24;02 - 00;28;29;01

that people will lose their their SSI  
and then have trouble with room and board.

00;28;29;19 - 00;28;32;28

People will make more money working.

00;28;32;28 - 00;28;38;27

That is how Social Security Administration  
is set up in terms of work incentives.

00;28;39;09 - 00;28;40;04

They are yes.

00;28;40;04 - 00;28;43;19

They're complicated and it takes work  
and reporting to do that.

00;28;44;04 - 00;28;48;15



But there are lots of mechanisms in place  
to make sure that people

00;28;48;15 - 00;28;52;28  
can keep their Medicaid benefits  
if they continue to need them.

00;28;53;13 - 00;28;56;19  
And truly, the way the math works

00;28;56;19 - 00;28;59;19  
is there,  
they're going to make more money working.

00;28;59;19 - 00;29;04;09  
So think, you know, part of this  
for everyone in our system

00;29;04;09 - 00;29;09;27  
is really getting fluent in understanding  
what some of the myths are

00;29;10;12 - 00;29;15;07  
and making sure  
that people have access to

00;29;15;09 - 00;29;18;15  
benefits, counseling  
and people that can kind of talk them

00;29;18;15 - 00;29;20;19  
through what that looks like  
and certainly understanding

00;29;20;19 - 00;29;22;04  
what the reporting requirements are.

00;29;22;04 - 00;29;25;20  
Those they are you know,  
there are reporting requirements and it

00;29;26;02 - 00;29;28;03

certainly can be more work to do that.

00;29;28;03 - 00;29;31;22

But I think that's a critical piece  
that's missing and a myth

00;29;31;22 - 00;29;34;23

that has persisted in our system  
for a really long time

00;29;35;20 - 00;29;38;08

in terms of individual choice.

00;29;38;08 - 00;29;41;29

You know, so some of the public comments  
that we got a lot of concern

00;29;41;29 - 00;29;45;10

that this is, you know, we're going  
to be forcing people to into employment.

00;29;45;10 - 00;29;49;28

And I just want to go back  
to we've got 18%

00;29;49;28 - 00;29;54;19

overall employment for individuals  
with the highest acuity of needs.

00;29;54;19 - 00;29;56;11

We have 6%.

00;29;56;11 - 00;29;59;08

There is a lot of room between 6%

00;29;59;08 - 00;30;05;09

and 100% in terms of identifying people  
who who may not or who

00;30;05;09 - 00;30;08;10

who may be interested in employment

00;30;08;10 - 00;30;11;10

and encouraging the exploration of that.

00;30;11;14 - 00;30;15;17

So I think I don't have the  
I will try to find the data.

00;30;15;17 - 00;30;16;09

There was a question

00;30;16;09 - 00;30;20;11

about what percentage of of individuals  
have expressed an interest to work,

00;30;20;11 - 00;30;25;16

and I want to say it's somewhere  
in the 40% that we get from our IM4Q.

00;30;25;16 - 00;30;31;19

But I can verify that it is certainly  
well more than are currently working

00;30;31;19 - 00;30;35;04

and certainly well more than individuals

00;30;35;04 - 00;30;38;14

who are not working  
and have employment services.

00;30;38;14 - 00;30;41;24

So again, we've got a lot of room before.

00;30;41;24 - 00;30;46;03

I think we're getting to people  
who really are not interested

00;30;46;03 - 00;30;50;01

in, do not want to work  
in terms of making sure people

00;30;50;01 - 00;30;54;02

have a supportive environment  
and access to those services.

00;30;57;18 - 00;30;58;11

We had a couple

00;30;58;11 - 00;31;03;03

other questions  
asking around of small group employment

00;31;03;03 - 00;31;06;11

and whether those folks would be included  
in the count

00;31;06;11 - 00;31;09;20

of numbers of folks who are employed.

00;31;10;01 - 00;31;13;23

And so those those would not small group  
employment

00;31;13;23 - 00;31;17;26

does not meet the definition  
of competitive integrated employment

00;31;17;26 - 00;31;22;21

while those folks are making minimum wage,  
it is not an integrated environment.

00;31;23;01 - 00;31;25;29

And then similarly,  
we had another question

00;31;25;29 - 00;31;30;14

along the same lines around folks  
who choose to participate,

00;31;30;20 - 00;31;34;17

to participate in  
what probably looks more like a pre

00;31;34;17 - 00;31;38;22

vocational  
setting or a facility based program.

00;31;39;03 - 00;31;42;25  
Those folks would also not be counted  
in the numbers of folks

00;31;42;25 - 00;31;46;20  
who are meeting the competitive,  
integrated employment requirements.

00;31;50;04 - 00;31;51;12  
So I have a question here.

00;31;51;12 - 00;31;55;20  
I'll tag it  
as maybe a technical question around how

00;31;55;23 - 00;32;01;27  
ODP is approaching these measures  
and how they apply to tiering.

00;32;02;09 - 00;32;06;12  
So if we are  
we being a residential provider,

00;32;06;12 - 00;32;10;24  
our primary care provider,  
but we meet the requirements for selected,

00;32;10;24 - 00;32;15;21  
clinically enhanced for employment,  
does this override the primary requirement

00;32;15;21 - 00;32;18;25  
or will we still need to meet  
the primary requirements as well?

00;32;19;11 - 00;32;24;01  
So, you know, I think this is a good way,  
a good opportunity to illustrate,

00;32;24;06 - 00;32;28;28

you know, exactly what we're talking about  
with with standards.

00;32;29;09 - 00;32;34;14

So employment,  
1.1 is simply demonstrating that

00;32;34;14 - 00;32;39;03

that an agency has a tracking mechanism  
for a competitive integrated employment

00;32;39;12 - 00;32;45;01

and can report their percentage  
so that that is a fairly low threshold.

00;32;45;10 - 00;32;51;02

And the other is a plan for improvement  
around competitive integrated employment,

00;32;52;08 - 00;32;55;07

knowing that this is

00;32;55;13 - 00;32;57;29

not only law in Pennsylvania, that

00;32;57;29 - 00;33;01;01

this is very important to the office.

00;33;01;04 - 00;33;05;12

You know, we've included very,  
very specific standards

00;33;05;12 - 00;33;09;14

and performance based  
contracting around around employment.

00;33;09;22 - 00;33;15;02

You know, having a plan for improvement  
probably is is a baseline.

00;33;15;04 - 00;33;18;16

You know, if I'm just thinking about how

00;33;18;17 - 00;33;21;27

I would be organizing as a provider,

00;33;22;16 - 00;33;28;05

I likely would be including  
a quality management plan

00;33;28;07 - 00;33;32;11

related to competitive integrated  
employment, regardless of where

00;33;32;11 - 00;33;36;26

my numbers were, just to continue to  
to strive towards towards

00;33;38;04 - 00;33;39;23

expansion and improvement.

00;33;39;23 - 00;33;42;16

So so hopefully that helps all that

00;33;42;16 - 00;33;45;21

to say if you are a primary provider,

00;33;45;21 - 00;33;49;23

yes, you will be responsible  
for those two areas

00;33;49;23 - 00;33;53;27

that we just talked  
about demonstrate a tracking and a plan.

00;33;57;11 - 00;33;59;11

I'll also just put a quick plug in here.

00;33;59;11 - 00;34;03;25

We had a question of asking  
if ODP will publish

00;34;03;25 - 00;34;07;08

sort of employment opportunities for folks  
and what sort of being done.

00;34;07;17 - 00;34;13;07

I would think maybe this week was our  
last employment symposium for this year.

00;34;13;07 - 00;34;18;03

And so we definitely encourage providers  
and others to,

00;34;18;05 - 00;34;22;06

as we continue to host  
those on an annual basis,

00;34;22;08 - 00;34;27;21

those are kind of a great opportunity  
for folks in the space of employment

00;34;27;23 - 00;34;30;23

and supporting people

00;34;31;10 - 00;34;33;00

to achieve competitive

00;34;33;00 - 00;34;37;02

integrated employment,  
to continue to attend and support

00;34;37;02 - 00;34;41;12

those sessions, to make those connections  
not only with

00;34;42;25 - 00;34;45;24

supported employment providers,  
but also people who I think are doing

00;34;45;24 - 00;34;49;15

a really incredible job of thinking  
outside of the box when it comes

00;34;49;15 - 00;34;55;08



to employment and different ways  
that we can be really creative around

00;34;55;08 - 00;35;00;16  
helping people find the perfect job  
for them and the job that really adds

00;35;00;16 - 00;35;06;12  
a lot of value to their lives  
and a place where they can add value

00;35;06;12 - 00;35;11;04  
to not only their employer,  
but also their their larger community.

00;35;11;04 - 00;35;17;01  
And so not necessarily,  
you know, going to be posting those

00;35;17;03 - 00;35;22;04  
specific employment opportunities,  
but would encourage folks to leverage

00;35;22;06 - 00;35;26;18  
all of the chances that you have  
to attend those employment symposiums.

00;35;26;18 - 00;35;29;22  
And I do think we have one more,  
I think out in the central region

00;35;30;05 - 00;35;33;13  
and maybe next week, what I understand.

00;35;34;23 - 00;35;35;17  
That's right.

00;35;35;17 - 00;35;38;13  
A couple of questions here.

00;35;38;13 - 00;35;42;14

Refer to self-employment  
count toward the percentage

00;35;42;14 - 00;35;47;19  
self-employment would count as competitive  
integrated employment.

00;35;48;09 - 00;35;54;00  
Question Where are you finding  
all these benefit counselors?

00;35;54;00 - 00;35;58;00  
So OVR, first of all, there's work  
incentive planning,

00;35;58;00 - 00;36;01;28  
assistance offices that are funded  
through Social Security office.

00;36;02;01 - 00;36;05;04  
They have benefit counselors available.

00;36;05;15 - 00;36;09;04  
We understood several years

00;36;09;07 - 00;36;14;17  
back the Office of Vocational Rehab,  
the Office of Development of Programs,

00;36;14;17 - 00;36;19;15  
Office of Long Term Living,  
all in sort of recognition that

00;36;19;15 - 00;36;23;23  
there were people  
that would need to wait too long

00;36;23;23 - 00;36;28;25  
or didn't wouldn't meet the criteria  
to receive work benefits, counseling

00;36;28;25 - 00;36;32;21

through the work incentive planning  
assistance officer The WIPAs

00;36;32;21 - 00;36;37;23  
we all added benefits  
counseling services to our service arrays.

00;36;37;23 - 00;36;43;26  
So and with that, we also started  
building capacity for benefits counselors.

00;36;43;26 - 00;36;46;28  
So we have ODP has a relationship

00;36;47;00 - 00;36;50;11  
with Cornell to be training, to meet

00;36;50;11 - 00;36;53;22  
the training, to have benefits counselors  
that meet that training requirement.

00;36;53;29 - 00;36;58;11  
This is a billable service  
in the ODP waivers and under

00;36;58;11 - 00;37;02;09  
Community Health Choices and again,  
for the Office of Rehab as well.

00;37;02;21 - 00;37;06;05  
So we've got we've been building  
some some capacity there,

00;37;06;05 - 00;37;11;01  
and we certainly have some of our  
providers who have, you know, sent staff

00;37;11;01 - 00;37;15;18  
to get the credentialing to be able  
to provide the kind of benefit counseling.

00;37;17;21 - 00;37;20;05

And then the last one all grab.

00;37;20;05 - 00;37;24;27

And then I think we should probably move on to the next sections.

00;37;24;27 - 00;37;29;23

Here is there's several questions here about the sort of denominator.

00;37;29;23 - 00;37;32;27

So there is some questions here.

00;37;32;27 - 00;37;36;23

What if there are people who are staying in their prevocational work

00;37;37;01 - 00;37;39;22

what if someone chooses not to work?

00;37;39;22 - 00;37;42;02

Are they counted in the denominator?

00;37;42;02 - 00;37;44;25

The denominator here is your entire

00;37;44;25 - 00;37;47;25

residential population under your MPI.

00;37;47;26 - 00;37;50;26

So there's another question here about a particular house

00;37;50;26 - 00;37;55;17

that all of this will be evaluated at an MPI level.

00;37;55;17 - 00;38;01;05

We will look at all individuals receiving residential rehabilitation, life

00;38;01;05 - 00;38;06;09

sharing, supported living,  
and then that will be the number,

00;38;06;11 - 00;38;09;27  
the overall number that we look at  
and then take the percentage

00;38;09;27 - 00;38;13;12  
of those individuals  
who are either working in competitive

00;38;13;12 - 00;38;18;26  
integrated employment  
or have a service, a supportive service

00;38;18;27 - 00;38;23;12  
of benefits, counseling, job coaching,  
job development.

00;38;23;14 - 00;38;28;07  
Those would all be considered  
attempts, you know,

00;38;28;08 - 00;38;31;26  
to support someone to seek competitive,  
integrated employment.

00;38;33;28 - 00;38;34;06  
All right.

00;38;34;06 - 00;38;37;08  
Well, and if we have more time again,  
we'll come back to employment.

00;38;37;10 - 00;38;41;18  
We'll also try to answer some of these  
while we're moving along here.

00;38;41;18 - 00;38;44;17  
We'll type in some answers.  
So let's go ahead to the next one.

00;38;44;17 - 00;38;47;06

I think. Lauren, you're. Yep, you're up.

00;38;47;06 - 00;38;48;11

All right.

00;38;48;11 - 00;38;50;28

So our next performance area  
that we'll cover today

00;38;50;28 - 00;38;54;23

is community integration,  
which I think we can all agree

00;38;54;23 - 00;38;59;13

is critical to the success of the folks  
that we're supporting.

00;38;59;13 - 00;39;04;28

And so the definition of the standard  
is that demonstrate that individuals

00;39;04;28 - 00;39;09;24

are engaged in meaningful activities  
as defined by the individual outside

00;39;09;24 - 00;39;12;28

of their home, based on their strengths,  
interests and preference.

00;39;12;28 - 00;39;16;00

So under this performance

00;39;16;00 - 00;39;19;02

standard,  
we have two performance measures.

00;39;19;20 - 00;39;22;05

Both of these performance measures

00;39;22;05 - 00;39;26;07

are applicable to all provider tiers.

00;39;26;07 - 00;39;31;08

So primary select and clinically enhanced  
all will be required

00;39;31;16 - 00;39;35;19

to essentially participate

00;39;35;20 - 00;39;39;01

in the collection of this data

00;39;39;20 - 00;39;42;11

so we can move on to the next slide

00;39;42;11 - 00;39;45;15

and we'll dig into some details  
here on the next one.

00;39;46;00 - 00;39;49;00

So our first performance measure

00;39;49;02 - 00;39;53;20

is using the same questions  
from the National Core

00;39;53;20 - 00;39;57;08

Indicators  
survey around social connectedness.

00;39;57;22 - 00;40;01;09

The question is what the measure is.

00;40;01;09 - 00;40;05;15

The proportion of people who report  
that they do not feel lonely.

00;40;06;09 - 00;40;11;17

And so the process details meaning  
how are we going to collect

00;40;11;17 - 00;40;16;02

and look at this information is again  
following the national core

00;40;16;02 - 00;40;19;02  
indicators in person survey question.

00;40;19;03 - 00;40;23;21  
We will ask that question of individuals  
that are being served by the provider.

00;40;24;01 - 00;40;27;01  
Question is, do you ever feel lonely?

00;40;27;02 - 00;40;30;21  
The response options are yes, often.

00;40;31;07 - 00;40;33;08  
Sometimes times and no.

00;40;33;08 - 00;40;36;11  
And then when an individual replies

00;40;36;11 - 00;40;40;11  
with yes, often  
those responses are what get reported

00;40;40;11 - 00;40;44;02  
in the rates  
or the national core indicator reports.

00;40;44;14 - 00;40;47;11  
And so this is a situation

00;40;47;11 - 00;40;50;11  
where the lower those numbers are,  
the better.

00;40;50;29 - 00;40;56;04  
Important to note here  
that we will not be looking to implement

00;40;56;04 - 00;41;00;03



this measure until 2026,

00;41;00;03 - 00;41;03;03  
because the way that we envision

00;41;03;03 - 00;41;05;26  
collecting this data will be through

00;41;05;26 - 00;41;09;00  
the Enterprise Case Management  
survey tool.

00;41;09;14 - 00;41;12;12  
So again, we're replicating the NCI

00;41;12;12 - 00;41;17;03  
survey question,  
but we are delivering it through the ODP

00;41;17;03 - 00;41;20;17  
and DHS developed survey tool

00;41;20;27 - 00;41;23;23  
through the Future Case Management System.

00;41;23;23 - 00;41;25;06  
And we do anticipate

00;41;25;06 - 00;41;29;15  
that this will be a pay for performance  
measure based on provider performance.

00;41;29;15 - 00;41;33;22  
But again, this will not be  
fully implemented until 2026.

00;41;35;13 - 00;41;37;13  
We can move to the next slide

00;41;37;13 - 00;41;42;15  
and what we'll share is current data  
on this particular measure.

00;41;42;28 - 00;41;47;29  
And so you do have links to the  
two national reports,

00;41;48;02 - 00;41;51;26  
one from 2020 and 2021

00;41;52;10 - 00;41;55;03  
and then 2021 to 2022.

00;41;55;03 - 00;41;59;22  
There's an NCI in person surveys, so  
you can take a look at the full reports.

00;42;00;17 - 00;42;05;06  
But what we've got highlighted  
here on the screen

00;42;05;10 - 00;42;08;13  
for you is especially pay close

00;42;08;13 - 00;42;11;13  
attention to these numbers  
highlighted in green.

00;42;11;22 - 00;42;16;20  
These are Pennsylvania numbers  
where the referenced NCI report

00;42;17;02 - 00;42;22;00  
shows significantly below  
the weighted NCI average.

00;42;22;08 - 00;42;26;19  
And so, again, these are instances  
where low numbers are good.

00;42;26;27 - 00;42;30;23  
And so we want to continue  
to see numbers

00;42;30;25 - 00;42;34;22  
that are low, which demonstrate, again,  
people are not reporting

00;42;35;01 - 00;42;39;12  
that they're feeling lonely  
and that they're feeling lonely often

00;42;41;24 - 00;42;42;28  
and then Karen.

00;42;42;28 - 00;42;45;24  
And we can move to the next slide here.

00;42;45;24 - 00;42;50;13  
This graph comes from the NCI IDD

00;42;50;13 - 00;42;53;13  
report from 2122

00;42;53;18 - 00;42;56;28  
and represents  
national findings broken down

00;42;56;28 - 00;43;01;01  
by how individuals answered the question  
Do you ever feel lonely?

00;43;01;16 - 00;43;04;23  
And so just to kind of call out

00;43;04;23 - 00;43;07;23  
what specifically we're looking at here,

00;43;07;26 - 00;43;12;12  
this is all of the response options  
nationally.

00;43;12;24 - 00;43;17;09  
And then the previous slide,  
we were looking at the population

00;43;17;09 - 00;43;22;12

who responded, Yes, they feel lonely,  
often want to share that

00;43;23;06 - 00;43;26;06

this is the totality of all responses.

00;43;28;18 - 00;43;31;18

We can move to the next slide here.

00;43;32;03 - 00;43;34;04

So the next performance measure

00;43;34;04 - 00;43;37;24

for community integration

00;43;37;24 - 00;43;43;10

is again using questions  
from national core indicators,

00;43;43;23 - 00;43;47;20

where we're looking at satisfaction  
with community inclusion.

00;43;47;23 - 00;43;50;23

So the proportion of people  
who report satisfaction

00;43;50;23 - 00;43;55;00

with the level of participation  
in community inclusion activities,

00;43;55;16 - 00;43;59;10

again, just a reminder that these  
these two performance

00;43;59;10 - 00;44;02;16

measures are applicable  
to all providers in all tiers.

00;44;03;11 - 00;44;08;02

And the process details here  
are that the following

00;44;08;02 - 00;44;12;07  
for National Core Indicator in-person  
survey questions

00;44;12;21 - 00;44;16;02  
will be asked of individuals  
being being served by the provider.

00;44;17;00 - 00;44;19;19  
So the questions are person is satisfied

00;44;19;19 - 00;44;22;18  
with how often  
they went out shopping in the past month.

00;44;22;27 - 00;44;24;02  
The person is satisfied

00;44;24;02 - 00;44;27;02  
with how often they went out  
for entertainment in the last month.

00;44;27;29 - 00;44;31;01  
The person is satisfied with how often  
they went out to a restaurant

00;44;31;01 - 00;44;35;17  
or coffee shop in the past month,  
and the person is satisfied with how often

00;44;35;17 - 00;44;39;21  
they went to a religious service  
or spiritual practice in the last month.

00;44;40;11 - 00;44;44;22  
And so these skills are used to combine  
responses from multiple similar questions

00;44;44;22 - 00;44;48;07

and one variable  
to measure an overall arching concept.

00;44;48;25 - 00;44;52;00  
This is another area of performance  
measure, rather,

00;44;52;22 - 00;44;55;27  
that we will not implement until 2026.

00;44;55;27 - 00;45;01;04  
Again, until we have the ability  
to survey individuals

00;45;01;04 - 00;45;05;25  
through enterprise case management  
in order to collect this data

00;45;06;05 - 00;45;10;18  
and we are looking at this to be a future  
pay for performance measure

00;45;10;21 - 00;45;15;12  
again of future in that  
we don't have ECM available to us yet.

00;45;15;22 - 00;45;18;19  
The ability to survey folks in this way.

00;45;21;09 - 00;45;23;28  
And I'm Carol we'll go on to the next one

00;45;23;28 - 00;45;26;28  
which again  
is a demonstration of the data here.

00;45;27;01 - 00;45;31;12  
So this slide contains the national  
and Pennsylvania specific NCI

00;45;31;12 - 00;45;37;03

data collected in May 2020 and 2021  
and 2021 2022.

00;45;37;04 - 00;45;39;23  
Reports regarding this measure.

00;45;39;23 - 00;45;44;10  
So in the table, the Pennsylvania numbers  
are highlighted in red and represent

00;45;44;10 - 00;45;49;03  
where Pennsylvania scored worse  
than the national average

00;45;49;13 - 00;45;52;13  
by at least 5%.

00;45;54;00 - 00;45;55;09  
One thing that I will note

00;45;55;09 - 00;45;58;09  
here, too,  
so those of you who are following

00;45;58;10 - 00;46;02;00  
some of the new  
federal rules and CMS rules

00;46;02;13 - 00;46;06;28  
is that the rates reported here  
for average within state,

00;46;07;10 - 00;46;10;24  
this would be the rate  
that ODP will be reporting this

00;46;10;24 - 00;46;13;24  
CMS as part of the new quality measure set

00;46;14;03 - 00;46;17;04  
that will be required  
under the new access rule.

00;46;17;19 - 00;46;19;12  
And again, you have links here

00;46;19;12 - 00;46;23;11  
at the bottom of each of these slides  
to be able to look at the full reports

00;46;26;18 - 00;46;29;04  
and we can move on to the

00;46;29;04 - 00;46;32;04  
questions and answers.

00;46;35;06 - 00;46;38;04  
So relative to

00;46;38;04 - 00;46;42;21  
what was just presented on community  
integration,

00;46;42;22 - 00;46;46;10  
one question here, I think  
we probably have this multiple times.

00;46;46;21 - 00;46;50;07  
How will these questions be asked to those  
who are nonverbal or how will

00;46;50;07 - 00;46;53;19  
individuals who were able to respond  
independently be surveyed?

00;46;53;25 - 00;46;56;25  
We are working with

00;46;57;28 - 00;47;02;02  
the folks who are helping us design  
ECM to

00;47;02;04 - 00;47;05;17  
help us kind of create survey tools



00;47;05;17 - 00;47;09;14  
that will be as accessible as possible

00;47;09;14 - 00;47;15;06  
so that we can capture these responses  
pretty easily that way.

00;47;15;15 - 00;47;20;23  
We also recognize that in some cases,  
ECM will likely not be the only way

00;47;21;03 - 00;47;23;26  
that we will need to offer

00;47;23;26 - 00;47;26;29  
in terms of an avenue  
to collect this information.

00;47;27;02 - 00;47;30;02  
And so we will have alternative methods  
as well,

00;47;30;08 - 00;47;34;01  
in addition to ECM  
to be able to collect this information.

00;47;36;22 - 00;47;39;06  
Another question we support

00;47;39;06 - 00;47;42;22  
many individuals that are going to answer  
no because they have limited funds.

00;47;42;22 - 00;47;46;01  
They can't eat out or go to a movie  
theater three or four times a week.

00;47;46;01 - 00;47;47;13  
How do we account for that?

00;47;47;13 - 00;47;50;09

Yeah, I definitely understand.

00;47;50;09 - 00;47;53;11

There will always be sort  
of those limitations.

00;47;53;22 - 00;47;56;25

And again, remember that these are

00;47;56;25 - 00;48;00;19

kind of skills  
that they'll be able to respond to.

00;48;00;19 - 00;48;03;26

And then additionally,  
we're talking about averages

00;48;03;26 - 00;48;07;22

of the numbers of populations of people  
in the population that you support.

00;48;08;01 - 00;48;13;10

You may have folks who sort of are  
reporting that they're not satisfied

00;48;13;16 - 00;48;16;05

based on

00;48;16;05 - 00;48;18;28

what they're able to do,  
what is within their means.

00;48;18;28 - 00;48;22;01

But I think that's also part  
of our responsibility

00;48;22;01 - 00;48;25;24

to make sure that we're doing  
the kind of education in

00;48;25;24 - 00;48;29;04

and rehabilitative support  
to help folks understand

00;48;29;21 - 00;48;31;08  
their finances and their budgets.

00;48;31;08 - 00;48;32;25  
And, you know what?

00;48;32;25 - 00;48;37;06  
What is more realistic for them  
on an individual basis?

00;48;37;14 - 00;48;41;04  
And, you know, those can definitely be  
hard conversations to have and,

00;48;41;24 - 00;48;44;16  
you know, sort of hard  
expectations does that for folks.

00;48;44;16 - 00;48;46;06  
But Definitely.

00;48;46;06 - 00;48;48;03  
That is,  
I think, part of our responsibility

00;48;48;03 - 00;48;53;29  
to make sure that folks are integrated  
and involved in their communities

00;48;54;00 - 00;48;58;10  
to the degree that they want to be,  
and then also making sure

00;48;58;10 - 00;49;02;20  
that they have the skills to be able  
to do things like manage their finances

00;49;02;20 - 00;49;07;23

and schedule those sort of outings  
as it's appropriate for them to do so.

00;49;15;11 - 00;49;16;06

Got a question.

00;49;16;06 - 00;49;17;19

Who will be completing the surveys?

00;49;17;19 - 00;49;18;19

Supports coordinators.

00;49;18;19 - 00;49;21;00

IM4Q staff, providers.

00;49;21;00 - 00;49;21;18

Good question.

00;49;21;18 - 00;49;24;18

So we do anticipate, like I said,

00;49;24;26 - 00;49;28;06

the surveys being available  
through enterprise case management.

00;49;28;06 - 00;49;32;06

And so but we also envision  
through enterprise case management,

00;49;32;16 - 00;49;37;10

essentially a participant portal  
where individuals will be able to access

00;49;37;19 - 00;49;40;13

their own ISP and be able

00;49;40;13 - 00;49;43;15

to look at services  
that are being utilized.

00;49;43;25 - 00;49;48;00

They'll have an opportunity  
to sort of communicate with their support

00;49;48;02 - 00;49;51;08  
coordinators and providers  
within the ECM platform.

00;49;51;20 - 00;49;55;24  
And so that's one way, right, is  
that individuals can go into their portal

00;49;56;14 - 00;50;00;04  
and as they're doing the other  
sort of work within their portal,

00;50;00;04 - 00;50;02;11  
they'll have the opportunity  
to complete the survey there.

00;50;02;11 - 00;50;07;25  
So a lot of this will be independent,  
but we will likely need to leverage,

00;50;09;06 - 00;50;12;06  
whether  
it's any of the folks that you listed here

00;50;12;07 - 00;50;14;29  
or others,  
to be able to collect this information

00;50;14;29 - 00;50;18;19  
so that we have a large enough  
sample of individuals

00;50;19;10 - 00;50;22;10  
in the surveys.

00;50;31;21 - 00;50;33;12  
We've got a suggestion structure.

00;50;33;12 - 00;50;37;24

The question is how many times per month  
an individual participated in outings

00;50;38;06 - 00;50;41;12  
based on the response  
of how someone feels.

00;50;41;12 - 00;50;42;09  
It's very subjective.

00;50;42;09 - 00;50;42;21  
It is.

00;50;42;21 - 00;50;46;02  
We will likely not change  
the structure of these questions

00;50;46;02 - 00;50;49;13  
because they are NCI questions.

00;50;49;15 - 00;50;50;27  
They're already vetted.

00;50;50;27 - 00;50;56;03  
And what we want to be able to do  
is compare Pennsylvania's performance

00;50;56;22 - 00;51;01;02  
and provider performance  
to other states in this way.

00;51;01;02 - 00;51;04;19  
And so we'll likely maintain  
the questions as they are written.

00;51;04;29 - 00;51;09;22  
But definitely this is certainly not  
the first time that folks have raised

00;51;10;02 - 00;51;15;13  
that might just be that the person is  
taking the survey on a grumpy day, right?

00;51;15;15 - 00;51;17;25

Or they're not having it.  
They're in a bad mood.

00;51;17;25 - 00;51;21;13

And in some of that going to sort of  
turn out.

00;51;21;13 - 00;51;25;05

And that's always a possibility,  
sort of the nature of surveys.

00;51;25;05 - 00;51;29;14

But again, when we're talking about  
a large enough sample and averages

00;51;29;23 - 00;51;32;19

and hopefully folks are getting

00;51;32;19 - 00;51;36;09

the appropriate sort of opportunities to  
go out and participate

00;51;36;09 - 00;51;40;12

and be included in their community  
in a way that is satisfactory to them,

00;51;40;20 - 00;51;44;01

I think that will  
be reflected in the data.

00;51;50;23 - 00;51;52;06

Looking through the rest

00;51;52;06 - 00;51;55;06

of the questions, you

00;52;01;12 - 00;52;05;00

So in the past it has been difficult  
to get provider specific data,

00;52;05;00 - 00;52;08;25  
especially for smaller  
residential providers on national core

00;52;08;26 - 00;52;13;11  
indicators, since the sample size for that  
agency could compromise confidentiality.

00;52;13;24 - 00;52;16;27  
Will everyone in residential  
be surveyed in 2026

00;52;17;01 - 00;52;20;01  
and will providers  
receive that level of detail?

00;52;20;03 - 00;52;23;01  
The intent is that everyone in residential  
will be surveyed.

00;52;23;01 - 00;52;24;22  
Yes and yes.

00;52;24;22 - 00;52;28;29  
Providers, because again, these are  
this is going to be

00;52;28;29 - 00;52;34;16  
these are surveys that ODP is providing  
while we're using the NCI questions

00;52;34;16 - 00;52;38;16  
and the structure of those questions  
so that we have some comparability.

00;52;38;28 - 00;52;42;13  
But it will they will be ours  
and we'll be able to share that back

00;52;42;13 - 00;52;44;12  
with individual providers



00;52;44;12 - 00;52;48;11  
with respect to the population of people  
that they're supporting.

00;52;50;14 - 00;52;52;07  
Yeah, that's a really great question.

00;52;52;07 - 00;52;58;04  
We have had some difficulties linking  
these

00;52;58;11 - 00;53;02;14  
outcomes  
and results back to specific providers.

00;53;02;22 - 00;53;06;23  
I think the through the access rule  
and some of the related to the quality

00;53;06;23 - 00;53;09;23  
measure set and some of the other

00;53;10;25 - 00;53;14;01  
sampling  
methodologies, demographic information

00;53;14;01 - 00;53;17;21  
that we're looking to collect  
on a statewide level will help.

00;53;17;28 - 00;53;22;04  
But but as Lauren said, you know, really  
driving at each individual

00;53;22;07 - 00;53;25;07  
in ensuring that we have data  
for each individual

00;53;25;24 - 00;53;28;24  
is to the future frame.

00;53;31;18 - 00;53;35;23

There's a number of questions here  
about and

00;53;35;23 - 00;53;39;17  
this is a really important question,  
I think for our system is how

00;53;39;17 - 00;53;43;01  
how are we getting this kind of feedback  
from people who aren't verbal

00;53;43;01 - 00;53;46;06  
or who aren't going to  
respond to the surveys?

00;53;46;06 - 00;53;49;19  
And, you know, historically, through  
IM4Q and NCI,

00;53;50;01 - 00;53;54;16  
we have the teams that go out  
and they will interview,

00;53;54;16 - 00;53;55;17  
you know, they'll interview

00;53;55;17 - 00;53;59;16  
family, they'll interview  
DSPs trying to get at the answer.

00;53;59;20 - 00;54;01;00  
You know, if that person

00;54;01;00 - 00;54;05;13  
were able to respond for themselves,  
how would they respond to those questions?

00;54;05;13 - 00;54;08;27  
So we do have some some history of,

00;54;08;28 - 00;54;11;28

you know,  
certainly trying to get at that.

00;54;12;00 - 00;54;16;02  
And I think that that's a great question

00;54;16;02 - 00;54;19;12  
because this will be  
a very important thing for us to address,

00;54;19;12 - 00;54;23;06  
knowing how many people, particularly  
how many people in residential don't

00;54;23;06 - 00;54;24;11  
use words, talk

00;54;25;16 - 00;54;27;22  
is another question here.

00;54;27;22 - 00;54;33;03  
Does integrated employment count towards  
community integration in the real world?

00;54;33;03 - 00;54;34;04  
Yes, it does.

00;54;34;04 - 00;54;38;26  
It is a an excellent way for people  
to be integrated in the community

00;54;39;04 - 00;54;44;17  
in terms of what this discrete  
national core indicators measure is.

00;54;44;17 - 00;54;50;05  
Measuring the questions  
do not include employment in there.

00;54;50;20 - 00;54;54;22  
And since my mike is open,  
I did pull the the latest

00;54;54;24 - 00;54;58;16

NCI data

on how many individuals in our system

00;54;58;26 - 00;55;03;18

have expressed that they want employment  
and that number is currently at 40%.

00;55;04;10 - 00;55;08;26

So again, we've got quite,  
quite a distance between where we are

00;55;08;28 - 00;55;14;01

for people working or seeking work  
through some kind of supportive service.

00;55;14;13 - 00;55;17;07

And how many have expressed  
the interest in working

00;55;24;01 - 00;55;27;10

Just to expand on Kristin's point

00;55;27;14 - 00;55;32;25

with NCI and and protocols  
for engaging individuals

00;55;32;25 - 00;55;38;00

that may not have formal communication  
or formal formal communication system.

00;55;38;13 - 00;55;41;01

Know, I think it's important to note  
as we move

00;55;41;01 - 00;55;46;06

deeper into relying on NCI  
to to drive some of the metrics

00;55;46;11 - 00;55;48;26

so that we better understand  
the work that doing.

00;55;48;26 - 00;55;53;15  
HRSI has been at this work  
for the last 25 years.

00;55;53;24 - 00;55;57;15  
And there are some  
some pretty sound approaches

00;55;58;11 - 00;56;01;12  
to collecting that information.

00;56;10;19 - 00;56;15;14  
I'm not seeing anything else in the chat  
questions.

00;56;16;03 - 00;56;19;08  
Yeah, there's still some on employment  
related, but

00;56;19;08 - 00;56;23;18  
I think we can move on to remote supports,  
make sure we get through those.

00;56;23;18 - 00;56;25;18  
Before we go back to other questions,

00;56;27;01 - 00;56;30;01  
I've got one.

00;56;30;28 - 00;56;31;13  
Okay.

00;56;31;13 - 00;56;37;04  
So I'm going to take us through  
the last leg of our presentation today

00;56;37;18 - 00;56;42;03  
before we get to two broader  
questions, questions on remote supports.

00;56;42;21 - 00;56;46;16

So just to include

00;56;47;00 - 00;56;50;10

our standard definition,  
where we're talking about

00;56;50;10 - 00;56;53;27

demonstrated use of technology  
to improve health and wellness

00;56;54;13 - 00;56;58;16

stabilization of the workforce  
and create additional opportunities

00;56;58;16 - 00;57;01;18

to increase independence  
for for individuals.

00;57;01;19 - 00;57;08;00

And we know that this is  
an emerging part of our field there.

00;57;08;00 - 00;57;12;05

There is a lot of interest  
from individuals and families about remote

00;57;12;05 - 00;57;17;05

support and assistive technology  
and how they can be incorporated,

00;57;17;16 - 00;57;22;19

certainly as a  
as a larger, more global society.

00;57;23;04 - 00;57;28;06

We were accelerated  
or thrust into the incorporating

00;57;28;06 - 00;57;31;23

technology as a result of COVID 19.

00;57;32;07 - 00;57;35;01

So when we look at other disciplines  
around

00;57;35;01 - 00;57;38;01

telehealth, at some of the other work  
that has been doing

00;57;38;21 - 00;57;44;02

in the space of health  
care and human services, right,

00;57;44;04 - 00;57;49;06

it makes good sense for us to  
to really move into this area.

00;57;49;16 - 00;57;51;00

We've had a lot of interest

00;57;51;00 - 00;57;54;05

from our provider associations  
as well as individual

00;57;54;05 - 00;57;58;15

providers  
around expanding their knowledge base

00;57;58;15 - 00;58;01;17

and expanding the utilization  
of remote support.

00;58;01;22 - 00;58;05;13

So we feel pretty confident,  
including remote support

00;58;05;13 - 00;58;08;23

in performance  
based contracting approach.

00;58;09;09 - 00;58;14;19

But I think it's also important to note that this is a lot of this is exploratory

00;58;14;29 - 00;58;20;01  
and I think that translates in these five performance measures

00;58;20;13 - 00;58;24;21  
that we're really working with agencies

00;58;24;26 - 00;58;30;03  
to establish a baseline around remote support technology usage.

00;58;31;25 - 00;58;33;13  
So as as you can see,

00;58;33;13 - 00;58;39;10  
remote support technology one through five are applying

00;58;39;10 - 00;58;42;20  
to primary select and clinically enhanced

00;58;42;28 - 00;58;45;28  
and equally across the board.

00;58;47;02 - 00;58;51;09  
And why don't we go to the to the next slide

00;58;51;09 - 00;58;56;00  
and we'll go through these each so remote support technology.

00;58;56;00 - 00;58;59;03  
1.1 is simply

00;58;59;03 - 00;59;02;05  
reporting the type of remote support technology in use.



00;59;02;18 - 00;59;05;06

And as as we went through, those

00;59;05;06 - 00;59;08;06

those basic definitions  
at the top of our discussion,

00;59;09;16 - 00;59;12;15

we we thought it was important to

00;59;13;03 - 00;59;17;12

operationalize and really provide  
some examples to providers

00;59;17;21 - 00;59;20;21

so that as as you're reporting this out,

00;59;20;22 - 00;59;25;24

you can kind of select those areas  
that are meaningful

00;59;26;03 - 00;59;29;03

and are the types of service,

00;59;29;16 - 00;59;32;21

the types of components of remote supports

00;59;32;21 - 00;59;36;03

that are utilized  
within your organization.

00;59;37;25 - 00;59;40;24

So, you  
know, some of this you will you'll notice

00;59;40;24 - 00;59;45;20

that it's really directly connected to  
the service definition.

00;59;46;04 - 00;59;48;23

So when when we're talking

00;59;48;23 - 00;59;53;00  
about remote support, again,  
we're talking about technology

00;59;53;00 - 00;59;55;29  
used by the residential agency,

00;59;57;09 - 00;59;58;07  
by select.

00;59;58;07 - 01;00;02;26  
So we're selecting from these areas,  
but we only want technology

01;00;03;04 - 01;00;07;16  
that alert off site staff  
as part of that remote support system.

01;00;08;14 - 01;00;10;25  
You know, earlier in our definition

01;00;10;25 - 01;00;14;15  
of assistive technology,  
we talked about the inclusion of sensors,

01;00;14;27 - 01;00;20;00  
and now we see the inclusion of sensors  
here as as just an example.

01;00;20;10 - 01;00;24;03  
When we talk about sensors  
as part of remote support,

01;00;24;03 - 01;00;29;13  
we're talking about sensors know, again,  
we have a few examples, doorway

01;00;29;13 - 01;00;32;15  
and windows, kitchen devices, pressure  
motion, etc.

01;00;33;06 - 01;00;35;27

But those are sensors

01;00;35;27 - 01;00;39;04  
that are connected to a broader  
array of technology

01;00;39;12 - 01;00;43;28  
that includes that real time  
audio video communication for the person

01;00;44;05 - 01;00;47;11  
when remote supports that remote support

01;00;47;11 - 01;00;51;13  
service is is active versus, you know,

01;00;51;14 - 01;00;57;02  
many of your agencies  
are incorporating things

01;00;58;02 - 01;01;01;25  
like cameras that are forward facing

01;01;01;27 - 01;01;07;26  
and public facing on your front porches  
that also alert may have

01;01;07;28 - 01;01;12;23  
the opportunity to to alert staff  
when when they're triggered.

01;01;13;05 - 01;01;16;25  
That is not the type of technology  
that we're talking about when we're

01;01;16;25 - 01;01;21;09  
talking about measuring what agencies  
are doing related to remote support.

01;01;21;09 - 01;01;24;09  
So hopefully that that help to clarify.

01;01;25;07 - 01;01;28;00

But some other areas, you see wearable

01;01;28;00 - 01;01;31;00

technology,

01;01;34;03 - 01;01;36;04

smartwatches, glucose monitors,

01;01;36;04 - 01;01;40;27

etc., medication dispensers,  
part of the service definition

01;01;40;27 - 01;01;44;24

also includes that there is a main hub  
connecting all of those

01;01;44;24 - 01;01;47;01

remote supports technologies.

01;01;47;01 - 01;01;51;19

Any any use of software that's designed  
specifically for remote supports.

01;01;52;02 - 01;01;56;24

We've seen some examples  
of some pretty sophisticated integrated

01;01;57;28 - 01;02;01;13

systems that incorporate

01;02;01;21 - 01;02;06;06

things like the individual support  
plan to all notifications,

01;02;06;08 - 01;02;10;07

all of that are directly connected  
sensors, cameras, etc.

01;02;11;05 - 01;02;13;27

and a one stop

01;02;13;27 - 01;02;16;27  
integrated package

01;02;18;24 - 01;02;21;11  
devices  
for controlling residential environments,

01;02;21;11 - 01;02;24;11  
things like lights and temperatures  
and blinds,

01;02;26;27 - 01;02;29;03  
that contract

01;02;29;03 - 01;02;33;15  
contract with outside vendors to provide  
remote support services for technology

01;02;33;15 - 01;02;36;22  
only so agencies  
staff are used for monitoring.

01;02;37;01 - 01;02;40;01  
So with with these questions with ten, 11

01;02;40;02 - 01;02;43;22  
and 12 really trying to get a better sense  
of how

01;02;44;27 - 01;02;47;21  
how agencies are organizing

01;02;47;21 - 01;02;51;15  
around utilization of remote support,

01;02;51;15 - 01;02;55;24  
I think just purely using  
a contracted vendor

01;02;55;24 - 01;03;00;06  
for both the technology  
and for the staff involved,

01;03;01;04 - 01;03;04;21

Or is there a combination of that?

01;03;08;01 - 01;03;09;14

And we anticipate

01;03;09;14 - 01;03;13;16

that, again, this is

this is going to be baseline data

01;03;14;04 - 01;03;17;13

and this will be included in a survey.

01;03;17;22 - 01;03;24;03

This is not currently noted for performance based for pay, for performance.

01;03;25;13 - 01;03;28;13

We could go to the next slide.

01;03;29;01 - 01;03;30;02

So performance

01;03;30;02 - 01;03;34;15

measure number two is report number

and percent of individuals

01;03;34;15 - 01;03;37;15

using remote support technology.

01;03;39;05 - 01;03;41;16

And that is really just again,

01;03;41;16 - 01;03;45;10

to establish baseline data,

report the total number of individuals

01;03;45;10 - 01;03;51;02

that are using remote supports

within that previous calendar year and

01;03;52;27 - 01;03;55;28

this is going to be self-reported  
through agency

01;03;56;06 - 01;03;59;15  
and not marked for paper performance.

01;04;01;10 - 01;04;05;03  
So to go to the next slide,  
have some baseline data.

01;04;05;03 - 01;04;08;27  
Again, we don't have tremendous amount  
of information here,

01;04;08;27 - 01;04;13;23  
although as we've made some changes  
to our service definitions

01;04;13;23 - 01;04;19;12  
and how we account for for claims data,  
we are starting to get

01;04;19;12 - 01;04;23;16  
some sort of new information  
around utilization of remote supports,

01;04;24;13 - 01;04;26;22  
but it's still a bit of a blind spot

01;04;26;22 - 01;04;30;08  
in residential  
because, as this group knows,

01;04;30;17 - 01;04;33;14  
residential remote supports is included

01;04;33;14 - 01;04;36;16  
in in the residential service itself.

01;04;38;02 - 01;04;40;19  
So back in May we published

01;04;40;19 - 01;04;44;07  
some some baseline data  
related to technology.

01;04;44;26 - 01;04;47;23  
And as you could see,

01;04;47;23 - 01;04;51;15  
a relatively small response set.

01;04;51;26 - 01;04;56;12  
So 94 providers responded  
and of those 94 providers,

01;04;56;18 - 01;04;59;27  
13 or 14%

01;05;01;00 - 01;05;03;21  
responded that their agency provides

01;05;03;21 - 01;05;06;21  
remote support and residential services.

01;05;06;21 - 01;05;10;03  
And that accounted for,  
if you look at to a

01;05;10;07 - 01;05;15;05  
that accounted for 692 locations,

01;05;15;24 - 01;05;18;16  
discrete location service locations

01;05;18;16 - 01;05;22;04  
and then approximately eleven hundred individuals

01;05;22;19 - 01;05;27;08  
that were were being impacted  
by those services.

01;05;28;01 - 01;05;31;26



So, you know, again,  
think we may have some data

01;05;31;26 - 01;05;36;21  
integrity issues with with the survey,  
but it at least gives us a target.

01;05;36;21 - 01;05;40;02  
It starts to give us a sense of where

01;05;40;10 - 01;05;43;10  
where our starting point is.

01;05;43;21 - 01;05;44;27  
We could go to the next slide.

01;05;49;23 - 01;05;53;08  
So for remote support technology three,

01;05;53;24 - 01;05;58;14  
we're asking for providers  
to report the estimated direct

01;05;58;14 - 01;06;01;29  
care hours that are being redirected  
with the use of technology.

01;06;02;25 - 01;06;05;26  
And again, as as we have been

01;06;06;15 - 01;06;10;20  
really focusing in on  
the expansion of technology,

01;06;11;00 - 01;06;16;01  
we also want to understand  
how providers are utilize

01;06;16;19 - 01;06;20;04  
any time that is saved

01;06;20;04 - 01;06;23;14

with with the incorporation  
of remote support.

01;06;24;03 - 01;06;26;19  
Anecdotally,  
we've we've had some conversations

01;06;26;19 - 01;06;30;03  
with some providers  
that have some really good outcomes

01;06;30;03 - 01;06;33;25  
and some really good examples  
of of how this is working.

01;06;34;12 - 01;06;39;13  
But but it's an area that we want to study  
more and be able to then

01;06;39;19 - 01;06;43;05  
share back with the provider  
network around success

01;06;43;05 - 01;06;45;21  
and how to continue  
to build that capacity.

01;06;47;14 - 01;06;50;13  
So for this measure,

01;06;50;13 - 01;06;53;21  
we're looking to report  
the estimated direct care hours

01;06;54;01 - 01;06;55;13  
that would have been provided

01;06;55;13 - 01;06;58;28  
if remote supports were not used  
as part of residential services.

01;06;59;21 - 01;07;03;05

And so to calculate  
that providers should review

01;07;03;05 - 01;07;06;16  
all individuals receiving remote supports  
in residential services

01;07;06;24 - 01;07;10;06  
and determine the number of hours  
they received in that year

01;07;10;21 - 01;07;13;16  
from the total hours of remote supports  
rendered.

01;07;13;16 - 01;07;17;16  
Subtract the total number of direct  
care hours that would have been

01;07;17;16 - 01;07;20;15  
delivered  
through the previous calendar year,

01;07;20;16 - 01;07;24;19  
and we've included  
an example for providers.

01;07;24;21 - 01;07;28;16  
Take a look at and you know this

01;07;28;26 - 01;07;31;26  
this is marked as pay for performance.

01;07;32;24 - 01;07;36;28  
But as you can see,  
there's a footnote here that all savings

01;07;37;06 - 01;07;40;03  
from reduction in staff or other costs

01;07;40;03 - 01;07;43;03  
are retained by by the provider.

01:07:43:08 - 01:07:47:06

We know that some states have models where

01:07:47:06 - 01:07:51:13

if remote supports are being utilized at residential services.

01:07:51:28 - 01:07:54:20

Again, the rate is different.

01:07:54:20 - 01:07:57:22

It's typically lower than than

01:07:57:22 - 01:08:00:24

what the established rate is for that residential service.

01:08:01:02 - 01:08:04:01

Pennsylvania has not taken that approach.

01:08:04:08 - 01:08:09:16

We we are dedicated to to really promoting remote supports

01:08:09:19 - 01:08:12:22

to drive independence and address the

01:08:12:28 - 01:08:15:28

the workforce shortage.

01:08:16:07 - 01:08:21:02

And so one of those ways is that we're asking providers to ask how you,

01:08:21:18 - 01:08:25:18

you know, share how you are approaching, that share how you are reinvesting

01:08:26:00 - 01:08:30:02

those those resources into either

01;08;31;10 - 01;08;32;07  
other,

01;08;32;07 - 01;08;36;06  
you know, other individuals  
to receive those services.

01;08;36;14 - 01;08;40;09  
Is it is it, you know,  
helping to reduce overtime costs?

01;08;40;21 - 01;08;43;21  
How is this how is this being accounted?

01;08;47;19 - 01;08;50;19  
It could go to the next slide

01;08;51;14 - 01;08;55;01  
now. So performance measure number four

01;08;55;21 - 01;09;00;02  
is to report if there are savings,  
how are you using

01;09;00;09 - 01;09;04;00  
these value savings  
to invest in your organization

01;09;04;05 - 01;09;07;13  
resulting in improvements, workforce  
service delivery

01;09;07;25 - 01;09;10;25  
and so on.

01;09;10;26 - 01;09;13;25  
So DSPs and frontline supervisors,

01;09;13;25 - 01;09;17;22  
we know our primary cost driver  
and residential rates

01;09;18;15 - 01;09;23;07  
when remote supports are utilized,  
residential services ODP allows.

01;09;23;07 - 01;09;26;00  
And this is exactly what we were  
just talking about,

01;09;26;00 - 01;09;29;08  
allows providers to build out  
the established residential rate.

01;09;29;23 - 01;09;32;25  
Please report any cost savings.

01;09;34;00 - 01;09;39;08  
How are agencies using these value based  
savings to invest in your organization,

01;09;39;19 - 01;09;43;08  
resulting in improvements  
in workforce service delivery, etc.?

01;09;44;01 - 01;09;47;14  
And again, this is exploratory.

01;09;47;23 - 01;09;49;15  
This is

01;09;50;18 - 01;09;52;06  
this is

01;09;52;06 - 01;09;54;20  
simply a baseline report out

01;09;54;20 - 01;09;57;20  
that we're asking providers  
to respond to.

01;09;57;28 - 01;10;01;13

And again, as a reminder,  
this is for primary select

01;10;01;13 - 01;10;04;13  
and clinically enhanced.

01;10;05;17 - 01;10;08;17  
You could go to the next slide.

01;10;08;19 - 01;10;11;00  
And then lastly,

01;10;11;00 - 01;10;13;21  
for performance measure

01;10;13;21 - 01;10;18;10  
under remote support technology  
number five, the report how many employees

01;10;18;10 - 01;10;23;01  
and or contracted entities  
have assistive technology

01;10;23;01 - 01;10;26;05  
professional certificates

01;10;27;11 - 01;10;29;12  
from Rehabilitation,

01;10;29;12 - 01;10;32;19  
Engineering and Assistive Technology  
Society of North America?

01;10;32;22 - 01;10;36;21  
Reznor  
or the Enabling Technology Integration

01;10;36;21 - 01;10;41;05  
specialist that is available  
through shift certification?

01;10;41;24 - 01;10;45;16

Both of these certifications

01;10;45;16 - 01;10;49;17  
are required  
as part of remote supports being rendered

01;10;49;20 - 01;10;53;23  
and are included  
in these approved waivers.

01;10;54;29 - 01;10;57;14  
So this is just simply

01;10;57;14 - 01;11;02;23  
reporting the number of Reznor,  
number of shift credentialed,

01;11;02;23 - 01;11;06;04  
and again, that could be employees

01;11;06;19 - 01;11;11;24  
with the residential provider or  
that could be through a contracted entity

01;11;14;02 - 01;11;16;16  
to take an opportunity.

01;11;16;16 - 01;11;19;15  
There has been maybe some

01;11;20;08 - 01;11;21;12  
some some rumors

01;11;21;12 - 01;11;25;09  
or some misinformation  
floating around about this that

01;11;25;09 - 01;11;28;21  
that somehow  
maybe the requirements to have

01;11;30;05 - 01;11;33;05



Reznor or shift certified

01;11;33;24 - 01;11;37;27  
professionals either on staff  
or on contract for this would be changing.

01;11;38;13 - 01;11;42;29  
I clear that up and let the field know  
that there are

01;11;42;29 - 01;11;45;28  
requirements are not changing  
related to these requirements.

01;11;47;08 - 01;11;49;12  
Those will most

01;11;49;12 - 01;11;52;12  
in our waivers.

01;11;52;24 - 01;11;55;22  
So with that, Karen,  
I think we could move to our next slide,

01;11;55;22 - 01;11;58;22  
which is questions and answers and people

01;11;59;28 - 01;12;03;00  
take a minute to get acclimated here.

01;12;08;12 - 01;12;10;08  
Jeremy, while you're getting

01;12;10;08 - 01;12;14;25  
caught up on the question and answer  
frame, I'll just jump in quickly.

01;12;14;25 - 01;12;19;18  
We got a couple of questions coming in  
kind of specifically

01;12;19;18 - 01;12;23;28

about individual pieces of equipment,  
right?

01;12;23;29 - 01;12;27;00  
So questions about cell phones,

01;12;27;03 - 01;12;30;26  
smartwatches, thermostats,

01;12;31;11 - 01;12;38;00  
devices can support, face time  
so that an individual can face time

01;12;38;00 - 01;12;40;29  
with their family, all asking basically,

01;12;40;29 - 01;12;44;13  
does this meet  
the remote support criteria?

01;12;44;24 - 01;12;47;22  
So remember that remote supports

01;12;47;22 - 01;12;50;25  
are sort of the alleviation

01;12;50;25 - 01;12;53;25  
of the direct staff time

01;12;54;05 - 01;12;58;01  
rather than the piece of equipment  
itself?

01;12;58;01 - 01;12;58;11  
Right.

01;12;58;11 - 01;13;03;04  
So those pieces of equipment  
might be considered assistive technology.

01;13;03;04 - 01;13;06;10

They might be pieces of equipment  
that could be used

01;13;06;10 - 01;13;09;25  
to support the provision  
of remote supports,

01;13;10;06 - 01;13;13;15  
but that remote supports is going to be

01;13;13;17 - 01;13;17;08  
pretty clearly defined in terms

01;13;17;08 - 01;13;22;19  
of the service definition  
that went through and some of the

01;13;23;01 - 01;13;26;04  
requirements on the

01;13;26;04 - 01;13;29;04  
on the slides here  
in terms of the performance measures,

01;13;29;10 - 01;13;35;12  
the distinction here right  
is that those devices are connected to

01;13;36;24 - 01;13;39;24  
if you're maybe using a third party,  
for example,

01;13;40;03 - 01;13;43;03  
for the provision, remote supports

01;13;43;06 - 01;13;48;28  
that those things are connected to  
something like a remote support provider

01;13;48;28 - 01;13;54;01  
or if the residential provider  
is also rendering those remote supports

01;13;54;13 - 01;13;59;02  
that they are connected to,  
whether it's a call center,

01;13;59;08 - 01;14;04;01  
all of those devices sort of trigger  
an action for someone to

01;14;04;12 - 01;14;07;24  
get in touch  
with that individual, to say, hey,

01;14;07;24 - 01;14;11;17  
we got an alert that, you know,  
you left your stove on.

01;14;11;17 - 01;14;14;17  
And so we're calling you to remind you to

01;14;14;26 - 01;14;18;15  
make sure that it that it's off,  
that sort of thing.

01;14;18;23 - 01;14;23;17  
So it's not necessarily  
about counting the elements of equipment,

01;14;23;19 - 01;14;26;23  
more so than making sure  
that those pieces of equipment

01;14;26;23 - 01;14;30;24  
are directly tied to  
that remote support provision.

01;14;33;14 - 01;14;34;01  
And this is,

01;14;34;01 - 01;14;37;08  
as we've mentioned  
earlier, is an emerging part of our field.

01;14;37;08 - 01;14;41;24

It, you know, and you know, based

01;14;41;24 - 01;14;45;07

based on a number of these questions  
kind of really asking,

01;14;45;14 - 01;14;48;07

you know, what counts as remote supports,  
where that line is

01;14;48;07 - 01;14;51;27

between assistive technology  
and remote support.

01;14;52;05 - 01;14;58;13

One good thing I could share with  
the field is that we have some resources

01;14;58;13 - 01;15;01;17

being organized through what we're

01;15;01;21 - 01;15;05;04

dubbing the technology accelerator,

01;15;05;12 - 01;15;09;19

and it really is designed to focus in  
and support

01;15;09;29 - 01;15;15;21

residential providers and providers alike  
that are interested in learning more

01;15;15;21 - 01;15;19;19

and figuring out ways to incorporate  
a remote supports into their

01;15;19;29 - 01;15;22;29

into their business model

01;15;27;06 - 01;15;28;03

is another question.

01;15;28;03 - 01;15;32;24

Is there any data that you can share  
within the state of Pennsylvania

01;15;33;06 - 01;15;37;18

to show who is certified, either  
resident, certified or shift

01;15;37;19 - 01;15;42;14

certified to  
for contacts to contract with?

01;15;42;22 - 01;15;47;17

So Reznor does have very easy to use  
website

01;15;47;17 - 01;15;50;28

where you can put in your state

01;15;51;09 - 01;15;55;28

and what you're looking for  
and all of the certified

01;15;55;28 - 01;16;01;08

Reznor folks will be populated in a list  
for you to take a look at this shift

01;16;02;17 - 01;16;04;26

website  
to see if they have a similar resource.

01;16;04;26 - 01;16;09;29

But definitely the Reznor website  
is very straightforward

01;16;10;02 - 01;16;13;03

for folks to use  
and to find professionals There.

01;16;16;20 - 01;16;19;17

And then there's a couple of questions here.

01;16;19;17 - 01;16;24;29

There is a question about a concern essentially is ODP concerned

01;16;24;29 - 01;16;29;20

this is going to push providers to be trying

01;16;29;23 - 01;16;33;25

remote support and putting people at risk.

01;16;37;00 - 01;16;37;21

Another

01;16;37;21 - 01;16;41;10

well, that a couple of questions related to that.

01;16;41;12 - 01;16;46;29

Are there, you know, populations within ODP, that

01;16;46;29 - 01;16;50;13

remote support wouldn't be appropriate and wouldn't shouldn't be served.

01;16;50;13 - 01;16;53;16

And are we taking that into account

01;16;53;16 - 01;16;57;21

as as Jeremy noted when we started, this is a reporting measure.

01;16;57;21 - 01;17;00;23

Remote support is not for everyone.

01;17;00;27 - 01;17;05;12

Life sharing supported  
living are not for everyone.

01;17;05;12 - 01;17;10;12  
We we know this  
and you know this is where your expertise

01;17;10;12 - 01;17;13;26  
as residential providers comes in in

01;17;14;06 - 01;17;20;04  
evaluating the people that you support  
and you know, looking at where

01;17;20;04 - 01;17;23;28  
there may be technology solutions  
that can better support someone's health,

01;17;23;28 - 01;17;27;06  
better support their independence,  
that in some cases

01;17;27;06 - 01;17;30;27  
may replace staff,  
that's not going to work in many cases.

01;17;30;27 - 01;17;32;14  
And we know that.

01;17;32;14 - 01;17;34;02  
But I think, you know, some

01;17;34;02 - 01;17;38;06  
I guess there's a little bit  
of a trend here in terms of concerns.

01;17;38;10 - 01;17;41;19  
So we just had that about competitive  
integrated employment.

01;17;42;02 - 01;17;47;01



Are we going to be forcing  
people into employment?

01;17;47;13 - 01;17;51;19  
This, you know, our interest  
in really promoting life

01;17;51;19 - 01;17;52;21  
sharing and supported living?

01;17;52;21 - 01;17;57;16  
Are we going to be forcing people  
into choices that we don't want by setting this up?

01;17;57;16 - 01;18;01;20  
Are we going to be forcing people  
into remote support technology?

01;18;01;28 - 01;18;04;11  
And the answer is no.

01;18;04;11 - 01;18;09;27  
There is a lot of daylight  
between where we are

01;18;10;00 - 01;18;14;06  
and supporting people in competitive  
integrated employment today

01;18;14;19 - 01;18;20;05  
and what adults with disabilities  
tell us they want in terms of employment.

01;18;20;06 - 01;18;23;03  
Again,  
where you know an 18% in residential,

01;18;23;03 - 01;18;25;20  
frankly we're at 11% employment  
if you look at the

01;18;25;20 - 01;18;29;01

entire residential population  
because we have higher acuity,

01;18;29;14 - 01;18;32;27  
the residential individuals  
in residential

01;18;32;27 - 01;18;37;21  
are actually 11% and we have 40% of people  
that are saying we want employment.

01;18;37;21 - 01;18;41;12  
So a lot of daylight there, life  
sharing is supported.

01;18;41;12 - 01;18;45;23  
Living less than 10% of people  
are supported in those two models.

01;18;46;03 - 01;18;49;13  
So do we know what the right  
number is for?

01;18;49;13 - 01;18;52;13  
How many people could be supported  
in those other settings?

01;18;52;13 - 01;18;53;10  
We don't yet.

01;18;53;10 - 01;18;55;15  
I think we will know that someday.

01;18;55;15 - 01;19;00;22  
But I think there's again, room  
between where we are today

01;19;01;05 - 01;19;04;10  
and where we can be  
if we're really making sure

01;19;04;10 - 01;19;09;17

that people have the opportunities  
to be looking at other

01;19;09;19 - 01;19;13;19  
living models  
in terms of remote support technology.

01;19;14;03 - 01;19;19;04  
You know, I think we're only beginning  
to really understand and this technology

01;19;19;04 - 01;19;23;26  
changes and improves every day,  
but there are people it is not.

01;19;23;26 - 01;19;26;14  
It is not  
and there is not an application that is

01;19;26;14 - 01;19;29;26  
and we're not interested  
in pushing this on people.

01;19;29;26 - 01;19;30;27  
It's not appropriate for.

01;19;31;29 - 01;19;33;01  
But we do think there are

01;19;33;01 - 01;19;37;00  
opportunities here to support people,  
to be healthier,

01;19;37;00 - 01;19;42;18  
to support people to be safer,  
and in some cases reduce the

01;19;42;22 - 01;19;48;06  
the direct staffing that people are using  
based on that technology.

01;19;48;06 - 01;19;51;16

But like, you know, this  
this is very much

01;19;51;16 - 01;19;54;28  
a measurement we are asking you to report.

01;19;55;13 - 01;19;58;29  
And I think as a community,  
we have a lot of work to do

01;19;58;29 - 01;20;04;18  
still in terms of figuring out  
how how you assess these needs very well.

01;20;04;18 - 01;20;08;10  
And you know, where where  
there are best practices

01;20;08;10 - 01;20;11;10  
and good applications  
of remote support technology.

01;20;15;06 - 01;20;16;25  
And to continue with that,

01;20;16;25 - 01;20;20;29  
Kristin,  
we have a question that I think is, is

01;20;20;29 - 01;20;23;29  
just kind of captures the spirit of that.

01;20;23;29 - 01;20;29;05  
So one of your colleagues is asking,  
might an example be that individual

01;20;29;05 - 01;20;32;11  
receiving supported living services  
to work with a staff person

01;20;32;11 - 01;20;35;11

in partnership  
with another household to cook a meal?

01;20;35;11 - 01;20;38;13  
This would require one staff member

01;20;38;18 - 01;20;41;17  
to support  
two or three homes at the same time.

01;20;41;17 - 01;20;45;03  
So, you know, as as Kristin is driving  
at, we're really talking

01;20;45;03 - 01;20;48;26  
about person centered  
planning at the core of all of this.

01;20;48;26 - 01;20;52;08  
And but but I you know,

01;20;52;08 - 01;20;55;08  
this question drives at the intent.

01;20;55;19 - 01;20;59;14  
How can we  
how can we really engage our staff?

01;20;59;16 - 01;21;02;29  
You know,  
which we know is such a critical resource

01;21;03;09 - 01;21;08;00  
and and, you know, employ them in a way

01;21;08;00 - 01;21;12;21  
that really maximizes independence  
and choice and control over environments.

01;21;13;09 - 01;21;16;29  
You know, in this particular example  
of cooking

01;21;16;29 - 01;21;20;09  
a meal may  
be something that somebody is working on.

01;21;20;09 - 01;21;26;25  
It may not be, you know, but but you have  
if that were built into a plan,

01;21;26;25 - 01;21;32;07  
into a remote support plan, you know,  
you could envision how not having

01;21;32;07 - 01;21;37;26  
a staff member in your space,  
you know, might might really drive,

01;21;38;05 - 01;21;42;26  
might really drive  
that that person's independence.

01;21;44;25 - 01;21;47;25  
So I think  
you're getting the spirit of it.

01;21;50;04 - 01;21;51;05  
There's a question

01;21;51;05 - 01;21;55;12  
here around offsite, what is the  
definition of offsite if a staff is asleep

01;21;55;12 - 01;22;00;15  
in the room of house into  
and are not provided care and technology

01;22;00;15 - 01;22;04;20  
used to notify staff of a problem  
with an individual in a wake

01;22;04;21 - 01;22;08;17

and have to go provide support,  
is that acceptable?

01;22;08;27 - 01;22;11;27  
Acceptable of remote support technology?

01;22;12;11 - 01;22;15;21  
So the offsite is

01;22;15;21 - 01;22;19;18  
is offsite  
part of the service definition?

01;22;19;18 - 01;22;23;01  
And I would encourage, you know,  
if you're less familiar with that,

01;22;23;12 - 01;22;26;12  
with that service  
definition, go back and take a look

01;22;26;12 - 01;22;29;12  
at the most recent approved

01;22;29;22 - 01;22;33;11  
waivers or take a look at the

01;22;34;18 - 01;22;36;12  
ISP manual to

01;22;36;12 - 01;22;39;16  
to gain  
some additional insight into that.

01;22;39;28 - 01;22;43;12  
But offsite is defined as

01;22;43;12 - 01;22;48;14  
a wake staff that has access to  
audio, video communication

01;22;49;01 - 01;22;52;05

that's connected to a hub  
that has redundancy.

01;22;52;20 - 01;22;56;09  
So this  
this is a capacity building exercise.

01;22;56;18 - 01;23;00;17  
This is not something that agencies  
are going to want to rush into.

01;23;00;29 - 01;23;05;02  
You know, we're finding agencies  
that are successful with this

01;23;05;12 - 01;23;08;09  
are going at it slow and methodically,

01;23;08;09 - 01;23;12;10  
and it has a multi-year strategy

01;23;12;10 - 01;23;17;13  
to to really implement and coordinate  
these this this expanded service.

01;23;18;03 - 01;23;23;18  
So in this example, I would not consider  
that remote supports.

01;23;27;20 - 01;23;27;27  
There's a

01;23;27;27 - 01;23;31;08  
question around shift credentialing,

01;23;31;23 - 01;23;35;16  
the shift credentialing  
that is included in

01;23;35;16 - 01;23;39;00  
the waiver is the enabling technology  
integrated specialist



01;23;40;26 - 01;23;43;26  
certification.

01;23;47;03 - 01;23;47;13  
We're

01;23;47;13 - 01;23;50;13  
trying to work through  
and see whether there are remote

01;23;50;28 - 01;23;51;29  
support ones.

01;23;51;29 - 01;23;54;29  
There are before we get into general,

01;23;59;02 - 01;24;01;05  
do you answer the contracted

01;24;01;05 - 01;24;04;05  
provider question, Jeremy,

01;24;05;17 - 01;24;08;21  
does the service have to be  
with a contracted provider

01;24;08;21 - 01;24;11;21  
or could it be a situation  
where someone has a long time but

01;24;11;21 - 01;24;14;21  
has access to staff through a cell phone?

01;24;19;00 - 01;24;21;22  
Does the service have to be the contractor  
provider?

01;24;21;22 - 01;24;27;09  
The situation where someone has low time  
has access to a staff through cell phone.

01;24;27;12 - 01;24;30;27

So, you know, having an individual

01;24;30;27 - 01;24;33;27

having approved time in

01;24;35;13 - 01;24;39;10

in their ISP, having approved time  
in their ISP, where they don't need direct

01;24;39;10 - 01;24;44;07

supervision, but  
but being able to contact staff member

01;24;44;07 - 01;24;49;02

as a backup plan in case they need to,  
you know, need some support

01;24;49;14 - 01;24;52;22

if that's all built into a person's

01;24;53;02 - 01;24;56;02

plan,  
that's not necessarily remote supports.

01;24;56;07 - 01;25;01;00

I you know,  
I don't quite know how we define that.

01;25;01;00 - 01;25;02;20

If that's a backup plan

01;25;02;20 - 01;25;06;06

or if that's just, you know,  
part of that person support plan.

01;25;06;17 - 01;25;10;08

But remote,  
remote supports are a little bit more

01;25;11;14 - 01;25;12;14

connected and

01;25;12;14 - 01;25;15;20  
again, typically start with a  
an assessment,

01;25;17;04 - 01;25;21;04  
some planning,  
some exploration of different technologies

01;25;21;04 - 01;25;24;04  
that might support that independence.

01;25;24;13 - 01;25;27;13  
But what I'll say with that example

01;25;27;26 - 01;25;31;08  
is that really is driving  
at very similar outcomes

01;25;31;20 - 01;25;34;21  
because what we're  
what we're hoping to see is

01;25;34;21 - 01;25;38;14  
that people have more control and choice  
over their environment,

01;25;38;24 - 01;25;42;25  
which, you know, in that in that example  
that certainly sounds like

01;25;42;28 - 01;25;45;28  
it would have.

01;25;48;03 - 01;25;50;17  
There's there were a few questions around  
telehealth

01;25;50;17 - 01;25;53;26  
and telemedicine  
being considered remote support.

01;25;54;13 - 01;25;57;11

By the definition that we're using

01;25;57;11 - 01;26;00;13

for these purposes, the answer is no.

01;26;00;21 - 01;26;05;02

Telehealth and telemedicine  
are also very useful tools.

01;26;05;13 - 01;26;08;13

And as we've seen,

01;26;08;13 - 01;26;12;18

our specialty telehealth and  
assessment teams come online.

01;26;14;23 - 01;26;16;13

So those those are great

01;26;16;13 - 01;26;19;12

services,  
but they're not considered remote support.

01;26;20;17 - 01;26;24;28

I think we got through

01;26;24;28 - 01;26;27;28

a majority of these here.

01;26;30;03 - 01;26;31;15

Yeah, I think so.

01;26;31;15 - 01;26;33;06

Yeah. And your questions are great.

01;26;33;06 - 01;26;37;27

Like, we need we will continue at this,  
you know, just another plug.

01;26;38;10 - 01;26;43;15

Lauren and I will be working  
to working with our partners

01;26;43;15 - 01;26;48;10  
through the Office of Long Term  
Living to really bring over the next year

01;26;48;23 - 01;26;52;14  
plus some additional resources to

01;26;52;15 - 01;26;56;11  
to providers to to help your organizations  
build capacity

01;26;56;11 - 01;26;59;11  
in this space.

01;27;00;09 - 01;27;01;19  
Right.

01;27;01;19 - 01;27;05;06  
Jeremy,  
I kind of scroll back up to the top here.

01;27;05;08 - 01;27;09;28  
We had some employment questions  
we did not get to. So.

01;27;10;09 - 01;27;14;22  
Question for competitive integrated  
employment, is there a stipulation

01;27;14;22 - 01;27;21;00  
for how many hours a week they work  
also possible if they are self-employed

01;27;21;00 - 01;27;25;28  
and yes, self-employed counts  
as competitive integrated employment

01;27;26;15 - 01;27;30;05

in terms of stipulations for hours  
per week?

01;27;30;23 - 01;27;33;12  
We have not included that yet.

01;27;33;12 - 01;27;40;06  
So I do think over time that probably is  
a benchmark that we will add.

01;27;40;08 - 01;27;43;11  
But at this point that

01;27;43;11 - 01;27;46;12  
that's not part of it is just a yes or no.

01;27;46;12 - 01;27;49;29  
They're they're working in competitive  
integrated employment or not.

01;27;50;11 - 01;27;54;24  
But down the road, I do think  
in other states that look at this

01;27;55;18 - 01;27;57;24  
have included

01;27;57;24 - 01;28;01;16  
some benchmarking sort  
of a minimum number of hours so that it's,

01;28;01;19 - 01;28;05;19  
you know, meaningful at this point.

01;28;05;19 - 01;28;10;24  
We are we are just looking for  
any competitive integrated employment.

01;28;13;10 - 01;28;15;04  
There is

01;28;15;04 - 01;28;19;26

couple of questions here on sort of the  
the relationship with OVR

01;28;20;02 - 01;28;24;25  
and if someone if OVR completed  
a work assessment

01;28;25;06 - 01;28;29;25  
and sort of deemed person

01;28;29;25 - 01;28;33;17  
not appropriate at that time  
for competitive integrated employment.

01;28;34;02 - 01;28;38;01  
What you know  
how how would we handle that?

01;28;38;01 - 01;28;41;16  
Does that make a difference  
in terms of how ODP is looking at it?

01;28;42;01 - 01;28;43;28  
And I'll say two things.

01;28;43;28 - 01;28;48;16  
One, if that comes up, you know, please,  
certainly be reaching out

01;28;48;16 - 01;28;52;17  
to the employment lead,  
you know, talking with the SCO.

01;28;52;24 - 01;28;58;14  
You can bring in the employment  
leads at the AE and at our regional office.

01;28;58;14 - 01;29;02;12  
I would be curious  
how often that is happening.

01;29;02;14 - 01;29;07;00

We we do not at ODP,  
we don't certainly don't have some

01;29;07;02 - 01;29;12;07  
the same standards and requirements,  
you know, are our rules

01;29;12;07 - 01;29;16;12  
largely come from the Centers  
for Medicare and Medicaid services.

01;29;16;21 - 01;29;19;15  
Different than the Rehab Services  
Administration,

01;29;19;15 - 01;29;23;05  
which funds  
the Office of Vocational Rehabilitation.

01;29;23;07 - 01;29;26;25  
So I'd be curious  
when and how that's coming up.

01;29;26;26 - 01;29;30;20  
You don't need to share that now,  
but certainly would like

01;29;30;26 - 01;29;35;28  
any any insight you've got in terms  
of how you are seeing that we

01;29;35;28 - 01;29;40;27  
we would still include those individuals  
in sort of that denominator.

01;29;40;27 - 01;29;44;14  
It is still any any individuals that are

01;29;44;16 - 01;29;48;24  
you are serving residentially you know

01;29;48;27 - 01;29;53;19



certainly if they're in the process  
of evaluation with OVR

01;29;53;19 - 01;29;59;11  
we would look at that as you know working  
seeking seeking employment in that case.

01;30;02;01 - 01;30;02;17  
Another

01;30;02;17 - 01;30;07;00  
question concern here  
someone's just noting

01;30;07;00 - 01;30;10;22  
that some of the challenges  
for individuals who are working

01;30;10;22 - 01;30;16;12  
it may not be as much about the fact  
that their Social Security,

01;30;16;12 - 01;30;20;02  
it's not as much about the loss  
of the Social Security funds,

01;30;20;10 - 01;30;24;10  
but just working with a representative  
payee

01;30;24;22 - 01;30;29;00  
in terms of how bills get paid  
and appreciate.

01;30;29;00 - 01;30;34;00  
Again, I you know,  
I hope I didn't sort of under emphasize

01;30;34;00 - 01;30;39;08  
it it certainly working  
can add some complications in terms of

01;30;39;08 - 01;30;43;04  
all of the reporting requirements  
and then managing

01;30;44;02 - 01;30;47;24  
all of the bill paying  
when you've got Social Security check

01;30;47;24 - 01;30;51;18  
that may be fluctuating in amount  
certainly adding you know,

01;30;51;18 - 01;30;55;23  
and an external payee into the mix  
also makes

01;30;55;23 - 01;30;59;27  
that more complicated for the individual  
and for you as providers.

01;30;59;27 - 01;31;03;25  
So I don't I don't want to downplay that  
or make it sound like

01;31;03;25 - 01;31;06;04  
that is not an issue we appreciate.

01;31;06;04 - 01;31;08;16  
It does certainly  
add some complexity to it.

01;31;15;15 - 01;31;16;06  
Fine.

01;31;16;06 - 01;31;17;13  
To me is asking where you find

01;31;17;13 - 01;31;20;25  
the list of providers  
that offer benefits counseling.

01;31;21;05 - 01;31;24;09

You can technically find that

01;31;24;09 - 01;31;28;12  
in HCSIS, though  
I think it is a bit challenging.

01;31;28;22 - 01;31;31;07  
I would suggest that.

01;31;31;07 - 01;31;34;24  
And Lauren, jump in  
if you've got a quicker way to do this,

01;31;34;24 - 01;31;37;27  
but reaching out to the employment lead,

01;31;37;27 - 01;31;42;16  
the administrative entity, the supports  
coordinators should have access to that.

01;31;42;25 - 01;31;46;10  
And then the administrative  
entity employment lead,

01;31;46;12 - 01;31;49;10  
our regional office  
employment leads can certainly point

01;31;49;10 - 01;31;53;04  
you to the benefits  
counseling providers as well.

01;31;53;28 - 01;31;54;25  
Yeah, definitely.

01;31;54;25 - 01;31;57;04  
That's I think the best recommendation

01;31;57;04 - 01;32;00;09  
is to just do the direct outreach  
and figure out

01;32;01;11 - 01;32;04;11  
who those local providers are

01;32;06;10 - 01;32;07;05  
scrolling through.

01;32;07;05 - 01;32;10;07  
We have a number of questions  
that are not related

01;32;10;07 - 01;32;13;22  
to this session,  
trying to get to these first,

01;32;18;10 - 01;32;19;11  
this answer a

01;32;19;11 - 01;32;22;11  
question that came through the chat.

01;32;23;05 - 01;32;25;27  
What if there's a long  
wait for employment services

01;32;25;27 - 01;32;31;07  
and can't can't receive the supports  
until they can receive those services?

01;32;31;22 - 01;32;35;09  
So I'm going to answer this kind of in

01;32;35;11 - 01;32;38;11  
more of a broad term and

01;32;39;06 - 01;32;41;03  
kind of drive at the essence

01;32;41;03 - 01;32;44;18  
of what performance based  
contracting embodies

01;32;44;18 - 01;32;48;00

and how we've seen it work in  
in other systems,

01;32;48;10 - 01;32;51;10  
including physical health  
and in behavioral health.

01;32;52;15 - 01;32;55;12  
Essentially,

01;32;55;12 - 01;32;58;27  
you know, when there are identified  
waiting lists,

01;32;58;27 - 01;33;04;00  
we want to have providers  
be part of that system to

01;33;04;16 - 01;33;07;17  
to to really engage and do outreach

01;33;08;01 - 01;33;10;25  
is an organization.

01;33;10;25 - 01;33;14;28  
So a residential provider  
is not in a position to expand

01;33;14;28 - 01;33;18;25  
their their service array,  
which I think is very reasonable.

01;33;18;28 - 01;33;24;03  
The expertise that goes along  
with employment and supportive employment

01;33;24;12 - 01;33;30;20  
I think takes takes a lot of talent  
and certainly education.

01;33;30;20 - 01;33;32;29  
And in a business model on how to do that.

01;33;32;29 - 01;33;36;09

So, you know,  
if an organization is not interested in

01;33;36;24 - 01;33;41;21

simply taking that on themselves,  
really encouraging providers to work back

01;33;41;21 - 01;33;45;13

with supports, coordination  
organizations and administrative entities

01;33;45;22 - 01;33;49;06

and our ODP Regional Employment leads

01;33;49;24 - 01;33;54;26

and, you know, just another opportunity  
to reference

01;33;54;26 - 01;33;59;14

our local employment coalitions  
that really are looking at local capacity.

01;33;59;25 - 01;34;01;29

They're intending,

01;34;03;00 - 01;34;04;12

you know, identify

01;34;04;12 - 01;34;08;20

grant opportunities  
and and really looking to identify

01;34;08;20 - 01;34;13;05

what what in that local area  
needs to be developed and addressed.

01;34;13;19 - 01;34;16;23

So, you know, if you are identifying that

01;34;17;04 - 01;34;21;01

there are long wait lists  
for supporting employment services,

01;34;21;10 - 01;34;25;04  
right at my suggestion,  
our suggestion would be to elevate that,

01;34;25;04 - 01;34;29;17  
you know, and ensure that others know  
that that is an issue that you're facing

01;34;30;07 - 01;34;33;07  
and begin  
to address that through a systemic

01;34;33;11 - 01;34;36;11  
approach.

01;34;36;23 - 01;34;37;10  
Good question.

01;34;37;10 - 01;34;40;09  
Thank you

01;34;48;09 - 01;34;49;18  
for the question here

01;34;49;18 - 01;34;55;05  
about the rates  
that came out as proposed

01;34;55;05 - 01;34;59;27  
and whether or not they will be effective  
July 1st, whether that's definite.

01;35;00;14 - 01;35;03;22  
So the

01;35;04;01 - 01;35;06;24  
the rates that came out as proposed.

01;35;06;24 - 01;35;09;07

So there's two things here.

01;35;09;07 - 01;35;13;22  
There is the fee schedule rates  
that were published as proposed

01;35;14;03 - 01;35;17;05  
for implementation on July 1st.

01;35;17;15 - 01;35;21;17  
There was also as part of performance  
based contracting

01;35;21;17 - 01;35;25;12  
starting January one.

01;35;25;12 - 01;35;29;10  
We also proposed  
the enhanced rates for select

01;35;29;10 - 01;35;32;20  
and clinically enhanced at 5% and 8%.

01;35;33;08 - 01;35;37;09  
All of that is subject to

01;35;37;09 - 01;35;40;15  
the General Assembly  
and the budget that they passed.

01;35;40;15 - 01;35;46;12  
So the governor asked for \$483  
million in rate

01;35;46;12 - 01;35;50;20  
increases that included those enhanced  
rates,

01;35;50;29 - 01;35;55;00  
performance based contracting  
and the other value based payments



01;35;55;00 - 01;35;58;05  
at the same the pay for performance  
that we've been talking about.

01;35;58;26 - 01;36;01;15  
So all of that is subject

01;36;01;15 - 01;36;04;19  
to the General Assembly  
passing the budget.

01;36;04;29 - 01;36;09;04  
If the budget is not passed on time  
but is ultimately passed, that includes

01;36;09;04 - 01;36;12;29  
the 483 million, then

01;36;13;05 - 01;36;17;28  
presumably  
we would be able to go back to July 1st.

01;36;18;10 - 01;36;24;03  
But all of this is subject to the General  
Assembly passing the budget as proposed.

01;36;24;03 - 01;36;27;22  
If they do not pass  
the budget as proposed,

01;36;27;22 - 01;36;30;29  
there will most likely be changes.

01;36;37;26 - 01;36;40;26  
All right, Karen.

01;36;43;18 - 01;36;44;00  
let me

01;36;44;00 - 01;36;47;26  
do one more kind of general question here,  
and then I do want

01;36;47;26 - 01;36;50;07  
to get the poll questions up  
because I think they may

01;36;50;07 - 01;36;53;15  
take people a minute to complete.

01;36;54;06 - 01;36;57;08  
So the last one here, is there

01;36;57;10 - 01;37;01;13  
a question about quality assessment  
and improvement and, a process

01;37;01;13 - 01;37;06;12  
and whether or not that will continue  
along with performance based contracting?

01;37;06;21 - 01;37;10;10  
So one of the things, QA&I

01;37;10;10 - 01;37;14;08  
will continue, but we have

01;37;14;10 - 01;37;18;26  
I think we have a real opportunity here  
with performance based contracting.

01;37;18;26 - 01;37;21;26  
One of the things that we want to do is

01;37;22;12 - 01;37;25;29  
since we will be evaluating providers

01;37;25;29 - 01;37;31;08  
on these performance  
standards, on these quality standards,

01;37;31;18 - 01;37;36;06  
we think we will have some opportunities  
to streamline oversight

01;37;36;06 - 01;37;40;15  
both Q A and I and licensing.

01;37;41;02 - 01;37;45;11  
So over time,  
this isn't going to happen immediately.

01;37;45;17 - 01;37;51;08  
You know, we will have to sort of  
watch and observe and make sure that our

01;37;51;08 - 01;37;55;11  
our theory is correct,  
which is, you know, our our theory here

01;37;55;11 - 01;37;59;02  
is that for providers  
that can meet these quality standards,

01;37;59;05 - 01;38;02;04  
they're not going to have issues meeting

01;38;02;04 - 01;38;06;02  
the compliance standards,  
which is what we measure through.

01;38;06;02 - 01;38;09;02  
Q and I and through licensing.

01;38;09;08 - 01;38;12;22  
And so if that, you know, bears out,  
then

01;38;12;22 - 01;38;17;22  
we will be able to make some adjustments  
in terms of the oversight

01;38;17;22 - 01;38;21;02  
that is conducted through, QA  
and I and through licensing.

01:38;21;02 - 01:38;24;02

So I do think this will give some  
some nice opportunity

01:38;24;14 - 01:38;27;15

for streamlining as we go forward here.

01:38;30;00 - 01:38;32;15

Another question when will providers know

01:38;32;15 - 01:38;36;06

if there are any changes based on comments  
submitted for the waiver?

01:38;36;19 - 01:38;41;27

So we are shooting that,  
that you will know that we will have

01:38;41;29 - 01:38;46;09

the performance, the the metrics,

01:38;46;09 - 01:38;50;13

the call matrix with all the performance  
standards and the performance measures.

01:38;50;24 - 01:38;55;16

We intend to publish that July 1st  
since we are asking you

01:38;55;16 - 01:38;59;24

to be submitting back  
the provider agreements by July 31st,

01:39;00;11 - 01:39;04;28

you should have those in your hands  
so that that is what we're shooting for

01:39;05;08 - 01:39;09;27

and we can certainly be communicating  
some of those other changes.

01:39;09;27 - 01:39;14;12

But, you know, I think we'll we'll update  
will likely have some changes

01;39;15;02 - 01;39;17;21  
with the implementation plan as well.

01;39;17;21 - 01;39;19;19  
And the other tools that go with that.

01;39;19;19 - 01;39;24;03  
So, yes, our aim is to get this out to you  
by July 1st so that you can,

01;39;24;06 - 01;39;27;28  
you know, make make decisions  
and have some opportunity

01;39;28;09 - 01;39;33;07  
related to what  
you will be submitting to us in July

01;39;33;07 - 01;39;38;08  
and and related to the fact that we've  
asked you for those provider agreements.

01;39;39;07 - 01;39;44;20  
and we'll of say some closing words here  
and then we can move closer.

01;39;44;23 - 01;39;46;19  
You can close the  
poll right before I leave.

01;39;48;15 - 01;39;50;12  
So I appreciate

01;39;50;12 - 01;39;54;15  
their is one of the last questions  
that came in here on the chat

01;39;54;15 - 01;39;58;29

was what  
the sort of next steps are as a provider.

01:39:58;29 - 01:40:05;00  
So the next steps are  
were you to please please stay tuned in

01:40:05;00 - 01:40:08;27  
to all the communications  
coming out of our office

01:40:09;09 - 01:40:13;01  
that's both you know your whatever

01:40:13;01 - 01:40:16;14  
you have given as the contact information

01:40:16;25 - 01:40:21;19  
for the provider listservs  
that are out there

01:40:22;04 - 01:40:25;20  
and our formal communication system.

01:40:26;04 - 01:40:30;21  
We will be publishing  
updated performance areas

01:40:30;21 - 01:40:35;04  
and updated metrics  
based on the public comment.

01:40:35;17 - 01:40:38;16  
We will be sending out  
a number of documents.

01:40:38;16 - 01:40:41;16  
So at this point, you know, states  
stay tuned

01:40:41;16 - 01:40:45;23

for additional communications  
and sessions.

01;40;46;01 - 01;40;51;18  
We are feverishly working  
through the comments and trying to make

01;40;51;21 - 01;40;54;23  
adjustments that, you know, help

01;40;54;28 - 01;41;00;03  
help this performance based  
contracting hit the mark in terms

01;41;00;03 - 01;41;05;10  
of all of the objectives  
that we are attempting to meet here.

01;41;05;10 - 01;41;10;26  
So, you know, trying to tackle  
our workforce issues aggressively

01;41;10;26 - 01;41;16;18  
and as quickly as we can,  
trying to build up our clinical capacity,

01;41;16;18 - 01;41;20;21  
trying to make sure  
people have access to services

01;41;20;21 - 01;41;24;03  
and lifting up the quality  
our residential services.

01;41;24;03 - 01;41;29;04  
So we are working through that  
and we will certainly be sending out

01;41;29;07 - 01;41;33;25  
communications  
related to status on all of that.

01;41;34;17 - 01;41;35;07

And I want to reiterate

01;41;35;07 - 01;41;38;28

because I can see a couple of references  
in questions here in.

01;41;38;28 - 01;41;42;14

The Q&A pane ODP does not expect

01;41;42;14 - 01;41;45;19

all providers to be moving selecting.

01;41;45;19 - 01;41;49;10

You're moving up to select  
or clinically enhanced.

01;41;49;22 - 01;41;54;14

We also need primary providers  
and we fully expect

01;41;54;14 - 01;41;58;25

that there will be providers  
that are staying at primary

01;41;58;25 - 01;42;03;28

and not selecting to  
go for select or clinically enhanced.

01;42;03;28 - 01;42;06;28

And that's fine  
that it is not the expectation for ODP

01;42;07;03 - 01;42;10;03

that providers are moving the tiers.

01;42;10;15 - 01;42;13;19

I will say though, over time

01;42;13;19 - 01;42;17;29

we will be adjusting performance



01:42;17;29 - 01:42;22;24  
standards to keep getting at,  
you know, quality standards,

01:42;22;24 - 01:42;26;11  
keep working toward  
a more highly credentialed workforce.

01:42;26;25 - 01:42;31;02  
So we've said we won't do that  
more than once a year.

01:42;31;02 - 01:42;34;01  
We would only do that  
at that contract period.

01:42;34;01 - 01:42;38;14  
But the performance standards  
as our system, as we improve on all

01:42;38;14 - 01:42;44;18  
these measures in these areas, we will,  
you know, change update benchmarks

01:42;44;23 - 01:42;49;11  
so that we are really in  
a cycle of continuous quality improvement.

01:42;49;11 - 01:42;52;24  
So being a primary provider

01:42;52;24 - 01:42;58;15  
does not mean that you that you would be  
in a sort of static environment

01:42;58;21 - 01:43;03;15  
because over time  
the whole system will continue to,

01:43;03;16 - 01:43;08;24  
you know, move benchmarks and really aim  
for higher quality services.

01:43;10;21 - 01:43;11;01

All right.

01:43;11;01 - 01:43;14;14

We have taken you over time,  
really appreciate

01:43;14;14 - 01:43;18;08

all of your engagement  
and these we've had great participation.

01:43;18;09 - 01:43;21;09

I these were helpful for you.

01:43;21;21 - 01:43;24;08

And please stay tuned

01:43;24;08 - 01:43;27;08

for publications that will be coming out.

01:43;27;28 - 01:43;28;18

Thanks, everybody.